

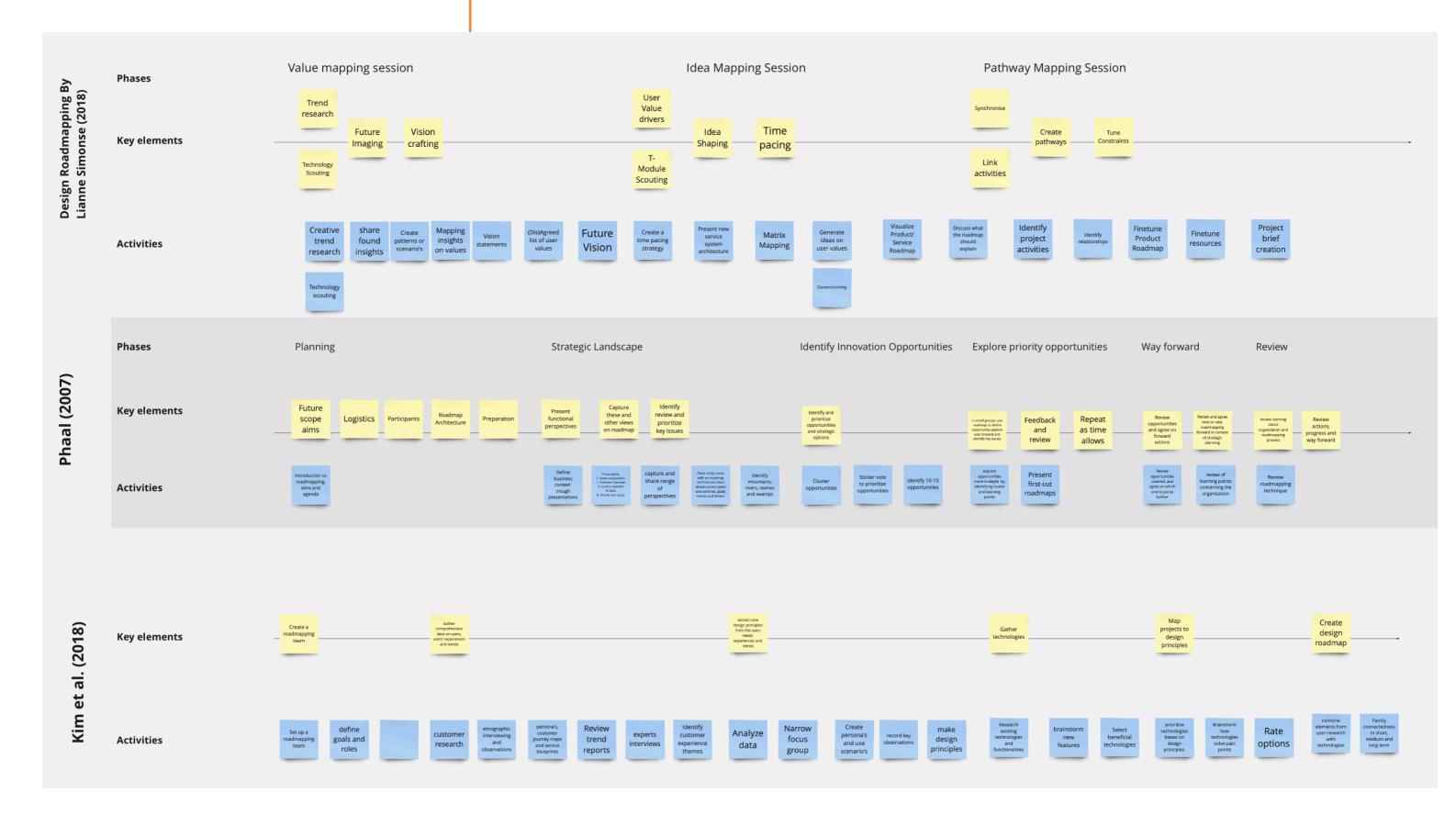
Appendix

Celine Tesselaar

The Long Now: Strategic Design Workshops for Non-Designers

Appendix A

(Design) Roadmapping Workshop approaches



Appendix A Design roadmapping workshop approaches:

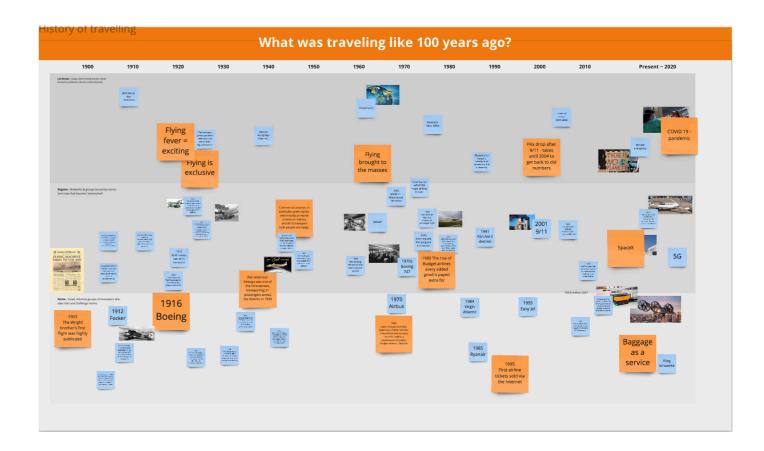
Simonse (2017) outlines the design roadmapping process in three phases: value mapping, idea mapping and pathway mapping. Each step is shaped like a diamond, which shows the converging and diverging steps, with a direction outcome of each step. The process has a strong focus on creating a future vision as a point on the horizon, building up out of interesting trends and developments in a relevantscope for the company.

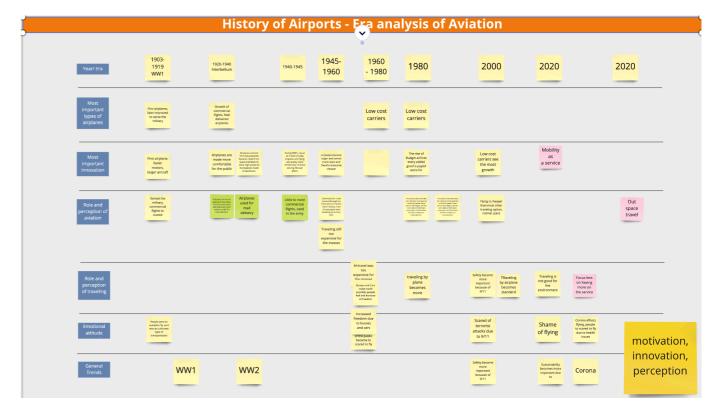
Kim et al. (2018) explains a five steps roadmapping process: The creation of a design roadmapping team, identifying and prioritizing customer experiences, identifying technologies and mapping them towards design principles and the creation of the design roadmap. In this roadmapping process there is more focus on user-research to establish user- experiences and finding technologies that support those experiences. It moves away from being feature-driven to experience driven (Kim et al. 2015). By focussing on user research, organizations develop stronger capabilities in design research, e.g. interviews and observations, but also in representing the users needs to the rest of the organizations. In these representations, often techniques derived from service design are being used (Kim et al.2018;

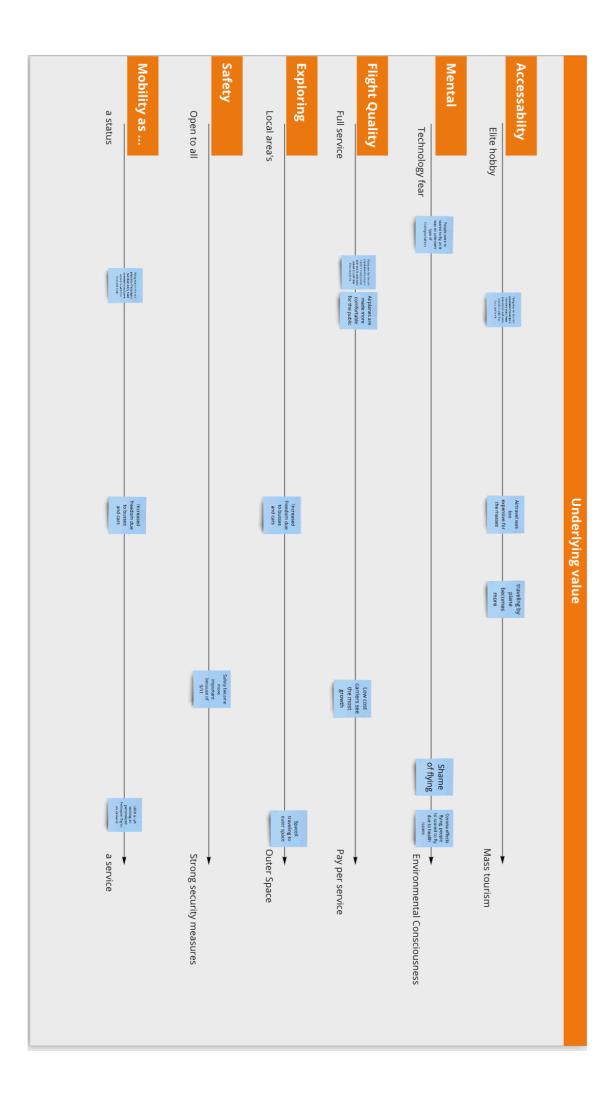
Lastly, Phaal, Farrukh and Probert (2007) make use of a workshop based approach to create a strategic roadmap. There are 6 stages in the S-plan: Planning, strategic landscape, identifying innovation opportunities, exploring priority opportunities, way forward and review. Although this workshop does come from a market-driven perspective, there are interesting elements in this approach. The key reason for success in these workshops is considered in using the roadmap continuously throughout the workshop as a reference point and as common language. Also did the participants add in every step to this roadmap, creating their own visual representation.

Appendix B

Era Analysis







Appendix C

Interview Guide Experts in mobility

Introduction

Zou je mij ook iets kort over uzelf vertellen: Welke richting werkt u ? Betrekking tot het onderwerp

Trends en Ontwikkelingen

Zijn er interessante trends of ontwikkelingen gaande binnen het domein waar U werkt?

Zijn er projecten waar u nu aan werkt waar interessante ontwikkelingen in zitten? Welke ontwikkeling ziet over de afgelopen tijd?

Zijn er ook constante?

Zo ja welke?

Waarom zijn die dan constant?

Reisbeleving

We hebben het veel en vaak over de reiziger ervaring maar: Hoe ziet de ideale reizigers ervaring eruit (Op airports, met railway solutions) Wat is uw visie op die ideale reizigers beleving Welke manieren wordt dat nu al gerealiseerd? Op welke punten zou dat nog verbeterd kunnen worden?

Toekomstvisie

Hoe denkt u dat we reizen 30 jaar van nu? Welke middelen van transport gebruiken we? Hoe ziet het begrip "vakantie" er dan uit? Welke manieren van reizen zullen verdwijnen? Hoe bewegen we ons voort in die nieuwe wereld?

Betrekking tot vanderlande

Vanderlande zit natuurlijk in de logistieke afhandeling en bagagesystemen op airports, maar ziet u ook nog concrete kansen voor dit logistieke stuk in die visie? Hoe zou bagage of cargo in de toekomst kunnen zijn?

Welke markten of ontwikkeling zouden hiervoor interessant kunnen ziin voor vanderlande?

Afsluiting

Wat zijn de belangrijkste take-aways van dit gesprek? Is er nog iets wat u de deelnemers wil meegeven in het ontwikkelen van een nieuwe stratgische future vision voor vanderlande Airports?

Heel erg bedankt voor uw tijd!

Appendix D

Trendkaarten



VR Travelling

Traveling from your home to anywhere in the world through 1 click. Due to immersive technology, we can be anywhere in the world with the blink of an eye.

VR-trip tours musea and VR holidays



Exploring the Unknowns

Traveling to unknown places or even further, to space. Nothing seems impossible.

Space X



On-demand Delivery

Packages are getting no longer delivered to your house, but to you. No matter were you are or what time, you will get your package right where you want it

Sidewalk robots and Drone delivery



Traveling adds to Life Values

More companies see that traveling should not only bring you from A to B, but should also provide with a service that enriches your life and values

> "Passenger for example say they want to travel on-time, but what they really care about is being acknowledge and have freedom" - Head Innovation NS



Flexibel Travellers

We become more flexible in choosing different modes and choose the one that fits our journey of that day the best. Also the amount of modalities to choose from increases.

Modalities like Car to go, Felyx or Public transport





A Personalized Travel

Personalization will be the key, providing passengers with what they want. Unique travelers call for unique experiences.

Travel assistance

Personalized chatbots



Baggage as a Service

Get your luggage picked-up from your home and delivered at your final destination. No more check-in, carrying your heavy bag or waiting at the reclaim carrousel

Baggage as a Service at Corendon

Inhouse Design Team



The Return of the Train

Growing investments and interest in an European Railway Network, making traveling by train more attractive

European trainnetwork



Touch Free Travelling

No more frictions in the journey. No more queues and crowded terminals, all existing issues will be eliminated due to new technologies

Digital queuing

Biometrical face recognition



Vehicles become Greener

Vehicles of the future will no longer make use of fossil fuels, but of other more sustainable resources.

Electrification of vehicles, Renewable engery



Expansion of Import of Goods

We are buying more than ever of the internet, all these products need to come from somewhere. Passenger planes have recently been filled with goods instead of passengers due to COVID-19.

Virgin Atlantic has increased its cargo-only flights by one-third



Multilocal Production

We are going to produce products more local. Leading companies are reassessing their sourcing and manufacturing networks and rebalancing their supply network strategies in favor of multilocal design, supply and support.

Multilocal companies like nestle alter their products to the domestic market



Growing Corporate Social Responsibility

More companies are aware of climat change, making sustainable choices and caring about the environment

KLM Fly Less Campaign



We Care about the Environment

We have a growning awarness of climate change. The younger generations take the problem seriously by actively changing their habits to more sustainable ways.

Greta Thunberg



No Travel at all by Airplane

We are looking for more sustainable ways of traveling than with airplanes, even with the reconsideration of not traveling at all anymore

People reconsider their flights



The Creation of New Modalities

New types of modalities are being discussed and work on, to set a new norm of transportation. These new modalities are driven to be more sustainable alternatives for the polluting airtravel.

Hyperloop

Flying V airplane



Clothes as a Service

We already wear second hand clothes and sleep under hotel sheets. We can borrow clothes on the destination of our holiday, making our luggage obsolete.

"Hotels will become like B&B's, clothes already hang in the closet and a laptop will be provided" - Prof. Mr. Dr. Ir. Santema



Flying becomes a scarcity

A possibility is that traveling will be for the rich again. The effects of corona may cause the ticketprices to rise making it too expensive for the mass.

"Flying to expensive for the mass, is a possible scenario after COVID-19"- Prof.
Postma



Local Traveling

Local traveling has become more populair. We explore closer grounds through roadtrips or exploring the local area's

Staycations



The Entertainment Airport

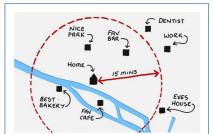
Airports become centra of entertainment. They serve more than your flight, for example restaurants and cinema's. Also shops at airportsbecome experience stores, where you buy the product and it gets delivered at home

Singapore Airport



Less Luggage per Person

The amount of luggage we bring has decreased over the years. We are aloud to bring less by policy, but also we go more on short trips.



15 minute Cities

The concept is to improve quality of life by creating cities where everything a resident needs can be reached within a quarter of an hour by foot or bike, even the lkea.

Cities like Paris have adopted the 15 minute city



The Recovery of (Air)travel

Airtravel will recover, how ever this can take up to five years. We are eager to travel again, people have already started booking their tickets. Also looking at past pandemic or crissises we can see that airtravel is most likely to recover

Looking at past pandemics



Traveling is a Natural Habit

Over the last decenia we have seen that traveling in itself is a natural habit. We will always travel a consistent amount of time.

"Over the years we see that our traveltime has remain consistent of 60-75 minutes" Prof. Dr. van Wee



Blockchain to Decentralize the Travel Industry

The travel landscape is dominated a few companies who act as third party player in the booking industry. By decentralization, the third-party is taken out, resulting in more secure and safe booking and more transparancy for every

Blockchain-based startup Winding Tree



Low Cost Carriers make Cities Overflow in Mass Tourism

Flying has only become cheaper, due to low cost carriers. They travel mainly from city to city and therefore facilitate mass tourism of citytrips

Ryanair 20 euro flights to London



Mobility Hubs

Hubs at the border of the cities where all types of modalities come together. You can easily switch from modality to another. Small electronic vehicles can than be used for the last mile of your journey.

Mobility hubs, similar like Q-park



Carless Cities

More municipalities are focussing on creating carless cities.

Sharing of a parkingspot in different area's around the Netherlands



Traveling On-Demand

Start the journey whenever you want to. This means no more waiting at airports or busstops as you can travel whenever you want.

Virtual Busstops

Personal Rapid Transit, PODS



Data Sharing as Collaboration in Ecosystems

Data sharing between different parties has become the norm in order to perform the most optimal way. Also to create personalization and deliver the full service.

OV Chipkaart



Collaborative Effort Through Ecosystems

More companies are starting to focus on creating ecosystems in order to create better products for their final customers. Question remains on who the orchastrator is?

OV Chipkaart



No more place for you in the City

In 2030 we will be with 8.6 billion people, and with the trend of urbanisation our cities

Urbanisation and Population growth



Data Privacy of the Individual

Our data has become an important part of our identity. We want to know what is happening with our data.

We care more about our data and privacy



Shared Mobility

The sharing of vehicles has become more normal. People care less about the possesion of the vehicle and more about the use.

Felyx, Green wheels, LeaseCars



The Experience Journey

The journey itself becomes an experience adding to the destinations. This makes the journey no longer a waste of time, but adds purpose and enjoyment.

"During the journey I already experience the destination, so it brings me into a certain state of mind" - Prof. Mr. Dr. Ir. Santema



Giving the journey out of hands

We want to give things out of hands, if know they are safe and reliable. This lowers our hurdles while traveling.

Self-driving cars, BaaS



The Track and Tracibility of everything

We can see every bit of information regarding our journey, package of any other moving instance, from getting live info to where your suitcase is to seeing the exact amounts of CO2 emission of your journey.

Apps for your car and to check your baggage



Physical Health Fear

Due to COVID-19, we are more aware of our physical health. We do not want to unnecessary risk when it comes to it

"Corona crisis makes people scared to visit airports"- Dr. Kim



Mental Health Awareness

Our mental health has become more import. More people experience burnouts and depression than

Growth of apps like Headspace



Technological Safety Scare

When we first start flying we were scared of new crashes, with upcoming ways of transportation we could experience the same thing. But also other things that scare us today with technology, like leaking our private data.

Flying in 1920 was to scary



Pay per Use

By Pay per Use of our transportation we can make better use of the current system. If we pay more per use in peak hours of trafic we can manage overcrowded trains and traficjams better and make them become absolete.

Rush hour charges

Pay per KM



Socializing Digitally

Social interaction cannot (yet) be replaced by digital interaction, but new alternatives are rising. Multiplayer gaming has for example become more populair over the last years.

Gaming (Animal Crossing)



Business Travel Dissapears

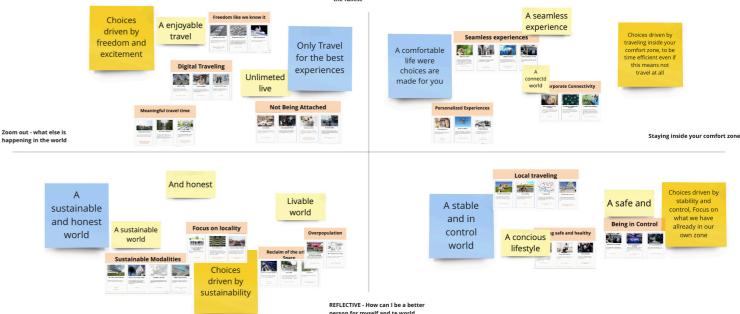
business travel will be absolete as result of COVID-19, we have discovered new methods in which we can work remotely.

Zoom, Miro

Appendix E

First Draft Future Worlds





Based on all trends, 4 trendScenarios have been created which could serve as content in the workshop.

On the x axis is about the view on the world, with on one side staying inside your comfort zone and on the other side zooming out to the (outer)world.

On y axis is the mentality that we have. On one side we want to be reflective with a strong focus on self development but also conciousness of our surroundings. On the opposite side we want to be effective, while living life to the fullest.

Appendix F

Interview Guide Design Frames

Questions Workshop 1:

Research goal:

To investigate the quality of the boudary objects projected Whether the knowledge "crossed boundaries" (Systemic inertia) Clearness and novelty of information Whether the knowledge is interpreted truthfully and adopted by the participants. actionability and ownership

To discover the growth of end-user perspectiveness generated throughout the workshop/ boundary objects. (Socializing, empathy)

Boundary objects used:

[Fill in for every workshop]

General Questions:

What were your thoughts on the workshop? Where there any aspects that stood out for you? What is your top of mind? Wat is je het meest bijgebleven?

Could you explain to me in your own words what we did during the workshop?

Boundary objects:

general:

Could you tell me if you gained any knowledge from this worshop? If so, can you describe what this knowledge was? And from who? and how you gained or expressed this knowledge?

During the workshop, we used several tools, to which we are curious how you felt about them and what effect they had on the workshop. We will go over them

What did you think of the preparing materials, were they helpful?

Boundary object 1:

How would you describe the object

Could you explain what role the object had in the workshop? And what effect they had on you

Did this design object contribute to better understanding the future of traveling, if so, how?

Did this object change your perception of traveling in Europe?

Did you feel engaged with the knowledge expressed with this boundary object? If so, how? Did you feel inspired by the boundary objects?

Would you use this again?

What are your learnings, what do you recall?

How could this boundary object be improved for the next series of workshops?

Boundary Object 2

How would you describe the Miro activities?

Could you explain what role the Miro Activities had in the workshop for you?

Did these boundary objects contribute to better understanding the future context, if so, how?

Did the boundary object contribute to better understanding the future end-user? if so, how?

would you use it again?

What are your learnings, what do you recall?

Was the structure clear

How could this boundary object be improved for the next series of workshops?

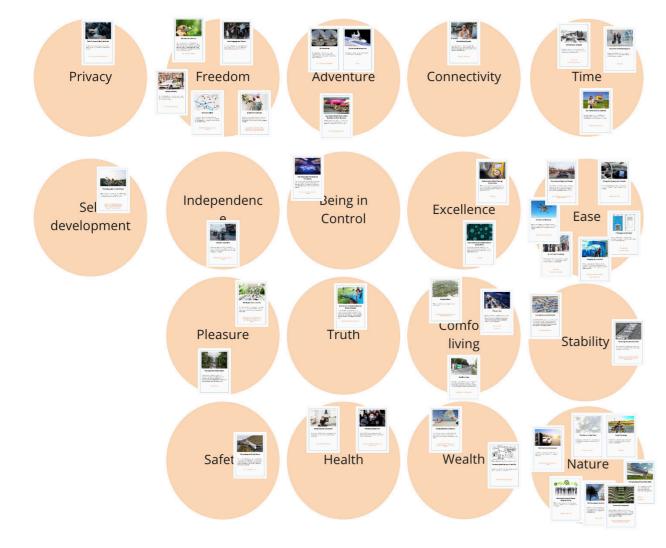
Closing questions:

Is there anything you think could be improved in the workshop? Is there anything you would use again from this? Is there anything you would like to add?

Thank you for your time

Appendix G

Cards Mapped to Values



Appendix H

Future Personas

Business Traveler



Travel Behaviour

- Travels for her work only when highly
- Hand luggage only
- > Travels alone most of the time

Travel Values



Values

Prefers efficiency the most. This means either being fast or having time on board to do some work. Comfort is also important.

The journey is paid by the company

Future modalities

- -(Electric) airplane
- Hyperloop or High speed train

Pains and Gains

- Pains (now)
 - Not receiving enough
- Bad wifi

- Working space inside they
- Waiting and delays

- modality
- Seamless experiences in the priority lane save time
- Tech savvy Eco-consious

Profile

Early adaptor

MOVING YOUR BUSINESS FORWARD

Relaxed Travelers



Travel Behaviour

- Travel to relax and escape daily routines
-) 1 time a year to sunny destination
- Hand and Hold Luggage
-) 2 children



Travel Values

Values

They want to experience things that are not possible at home. They want to <u>relax.</u> this means receiving comfort and enough time beforehand.

They usually go to destinations in

Future modalities -(Electric) airplane

the sun close to the beach

Pains and Gains

- Pains (now)
- Too crowded places The stress of customs
- Not knowing where to go

Gains

- More comfortable and personalized travel
- No more hassle with luggage (waiting and carrying)

Profile

- Late majority

MOVING YOUR BUSINESS FORWARD

Citytripper



Travel Behaviour

- Travels to visit new places
- > 2-3 times a year
- > Hand luggage only
- With Friends



Travel Values



Values price over comfort and time. Sustainability is important, but she does not act always in that way.

Does not value the ownership of a vehicle, but the freedom to choose one for any type of purpose

- -(Electric) airplane
- High speed train
- Sharing Modalities (e.g. E

Pains and Gains

- Pains (now)
- Overpriced tickets making traveling exclusive
- Bad connection between airport and city

- Affordable personalization
- Mobility as a Service to make the journey a whole

Profile

- Early majority
- Tech savvy
- Eco-consious

MOVING YOUR BUSINESS FORWARD

Conscious Traveler



Travel Behaviour

- Travels to visit new places and to stay for longer periods of time
- 1 time a year
- Hand + Hold luggage



Travel Values



Values

Conscious in decision on travel purpose and type of modality. Wants to invest time and money into making sure it is the most sustainable option. Makes the journey part of the experience.

Travels from home

Future modalities

- Flectrical Vehicles
- Shared mobility
- Hyperloop

Pains and Gains

- Pains (now)
- No strong sustainable alternative for flying
- Mass consumption of the

Gains

- New sustainable
- Experiences in the journey

Profile

- Early adaptor
- Tech savvy
- Eco warrior

MOVING YOUR BUSINESS FORWARD

Visiting Family Friends



Travel Behaviour

- Travels to visit their children who have moved to another country
- 1 time a year
- Hand and Hold luggage
- > Travel togehter

Travel Values

Pains and Gains

Not receiving enough

Stressful security and

Overcrowded places

information beforehand



Gains

Travel needs to be comfortable and reliable. Prefer a shorter time when possible. They want to be assured during the journey that they are making the right decisions.

They want a larger quantity of things they bring. this means they

(Electrical) Airplane

Electronic Car

Profile

Late Majority

Affordable personalization

Seamless and hazzle free

Information throughout to

MOVING YOUR BUSINESS FORWARD

Luxe Traveler



Travel Behaviour

- 2-3 times a year
- Hand and Hold luggage
- Travel together



Values

Being comfortable is the most important journey. They want to pay extra to receive the best services. They want their journey to be taken care for. They value flexibility of the vehicles and traveling efficient, this includes individual modalities

Future modalities

airplanes

(electrical) drone taxi or

(electical) private airplanes

Pains and Gains

- Pains (now)
- Overcrowded places
- Low service quality Waiting
- - Highly personalized services and modalities
 - Comfort and seamless
- Individual pr private transportation

Profile

- Early adaptors
- Climate adaptors

MOVING YOUR BUSINESS FORWARD

Appendix I

Future Newspapers





