Master Thesis

## AUDI UF35 URBAN SHARED MOBILITY

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Delft University of Technology Industrial Design Engineering Master Integrated Product Design

# AUDI UF35 URBAN SHARED MOBILITY

#### Disclaimer

This master thesis is written in the context of the master Integrated Product Design at the faculty of Industrial Design Engineering at the Delft University of Technology in The Netherlands.

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Client Audi AG Ingolstadt, Germany

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# AUDI UF35 URBAN SHARED MOBILITY

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## <sup>^</sup> Preface

This is the thesis related to my graduation project at the Master Integrated Design at the Faculty of Industrial Design Engineering at the Delft University of Technology. This project concludes my time as a student and preludes my professional career.

During my internship at Audi Design in 2018, I was given the opportunity to carry out my graduation project in collaboration with Audi. Audi offered me support by giving me access to their resources and facilities, as well as providing me with personal guidance for seven months.

I was intrigued to conduct a collaborative project involving the Delft University of Technology and Audi. During the internship at Audi, I noticed that the industry and the university differ in their project thinking and acting. Due to this, I expected challenges which I'd never encountered before in a project. And indeed, these challenges were very much present.

Being the link between the university and the company, I've pushed myself to represent the knowledge that I've gained during my studies and combine this with "the Audi way" in a manner that shows the values of all involved.

Altogether, I can say that this project has been a wildly enriching and exciting experience for me.

**Titus Lotgering** Ingolstadt, June 2019

# Acknowledgements

I would like to express my dearest gratitude to all who facilitated, supported and encouraged me during the project.

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My parents.

В

My friends and my girlfriend.

# **Executive Summary**

This report presents the design process of "Audi UF35", an urban shared mobility concept for Audi Millennials in the year 2035, carried out for Audi AG.

#### PROBLEM

С

The 21st century is increasingly concerned with environmental and sociological problems caused by ineffcient use of resources. As more people migrate towards cities, a rapid increase in motorization rates and the number of private vehicles will further aggravate the already apparent urban challenges. Factors such as increased congestion, pollution and noise will result in a deteriorating life quality in cities for its inhabitants.

Due to the fact that younger generations have a more progressive stance towards sharing services, proven by the success of companies such as Uber and AirBnB, sharing economies hold great disruptive potential in terms of urban transport.

Cities are taking action against private ownership. European cities make room

for pedestrians by blocking privately owned vehicles and by giving priority to shared mobility systems.

#### VISION

As cities grow bigger and stronger, more issues will be addressed directly at the city level. Planned growth in Europe has provided the time and resources for smart city planning. The systematic analysis of monitored data will lead to a more efficient world. The efficiency will translate into how Audi Millennials will use products and their services. They as consumers will demand a constant and seamless integration concerning mobility.

Cities are blocking the use of privately owned vehicles in their centres. Even though cities are becoming more efficient and sprawled with a wide variety of efficient travel modes, Audi Millennials are forced to transfer from one transportation mode (and provider) to another in order to get to their destinations. This disconvenience leaves the door open to more premium travel experiences. Being able to provide a single travel mode and provider that will grant them

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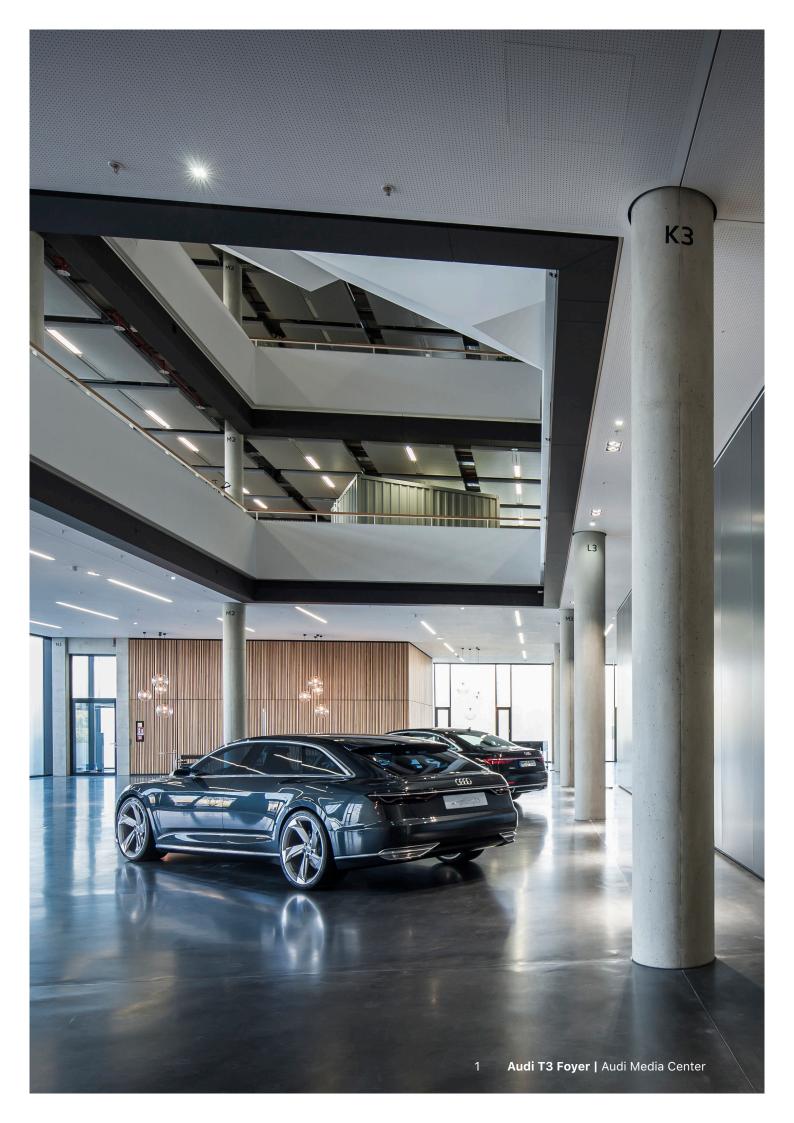
access to all the city's destinations will grant a premium experience through accessibility.

"In the domain of European Audi Millennial Mobility in 2035, I want people to experience ennobled doorto-door transit."

#### DESIGN

The design makes use of two transport modes. One for travel on the city's main roads and one for access to the city's car-blocked areas. The first transport mode is a mobile HUB, which provides comfortable travel on the city's main roads. The so called last-mile EV's grant the user access to car-blocked areas of the city.

The integrated last-mile EV has been further developed.



Chapter 1

# **Project Outline**

This chapter describes the role and background of the partners involved in this project. Furthermore, it elaborates the project goals, the design topic, assignment and provides an overview of the design method and project structure.

#### The bottom line:

- Free to choose my own topic: Investigating the opportunities of shared mobility for Audi.
- Design an urban shared mobility concept injected with true Audi DNA. A design that is beneficial to European cities.
- The method used in this graduation project is based on the Vision in Product Design method.

## <sup>1.1</sup> Project Partners

#### AUDI AG

Audi AG is a German automobile manufacturer that designs, engineers, produces, markets and distributes vehicles. Since 1965, Audi has been a member of the Volkswagen Group. Its headquarters is located in Ingolstadt, Germany. More than 90.000 employees work for the company. With a revenue of €59.25 billion in 2018, Audi is among the best-selling premium automobile brands in the world (Audi AG, 2018).

#### AUDI AG'S PROJECT ROLE

Audi is the facilitating company of this project. Providing me, as a graduate student to use their facilities, resources and knowledge. They conducted the consulting role and guided the project towards a relevant, feasible and professional result.

#### TU DELFT

The Delft University of Technology (from now on referred to as TU Delft) is the largest and oldest Dutch public technological university. It is located in Delft, the Netherlands and hosts over 19.000 students and more than 2.900 scientists. This project was carried out on behalf of TU Delft's faculty of Industrial Design Engineering and in relation to the master Integrated Product Design. This masters degree focusses on how to design usercentred innovative products and product service combinations, based on a balance between the interests of users, business and societal challenges (TU Delft, 2019).

#### TU DELFT'S PROJECT ROLE

For this project the TU Delft representative is E.D. van Grondelle and W.F. Kets. The university has the guiding role in this project. They are the authority which is responsible for assessing the project according to academic guidelines.



# **Project Goals**

1.2

The goal of this project is to provide insight into the possibilities of shared mobility solutions for Audi in an urban context. To achieve a relevant and realistic result, the design proposal should inherit coherency throughout the entire project; starting from logical reasoning and academic research into a professionally executed design. The outcome of this project is to be demonstrated through a design proposal, visualized through sketches, renderings, a scale model and a video animation. When all is correctly executed, this thesis aims to inspire Audi Design and the university.

# <sup>1.3</sup> Design Topic

Audi allowed me to choose the project's topic freely. I decided to investigate shared mobility solutions for Audi, with a focus on Hardware & Interface solutions.

The assignment has been further defined along the course of the project. The design topic consists out of four components that have been fixed before the start of the project; Purpose-built shared mobility, designed for around the year 2035, built for European cities, targeting Millennials.

#### PURPOSE-BUILT SHARED MOBILITY

Shared mobility has quickly reached a global market value exceeding \$60 billion across China, Europe and the United States. This rapid growth is expected to continue as self-driving taxis and shuttles become more common, bringing 20% annual growth through 2030 (McKinsey, 2019).

Prominent global players are focusing on entering or expanding in this market. New collaborations are being established to enhance companies' shared mobility portfolios. Audi currently offers shared mobility with its subscription service "Audi on demand". Their most recently released concept cars, Audi Aicon, Audi PB18, Audi AI:ME and Audi AI:TRAIL, are dedicated to specific shared mobility use-cases.

#### AROUND THE YEAR 2035

The time frame is set to be around 2035 to allow enough design freedom for the exploration of advanced design. Conducting a project for a moment further in time will most likely be too speculative and crosses the border of realistic forecasting.

#### **EUROPEAN CITIES**

As the world population rises and more people move towards the cities, urban areas will get densely crowded. It is expected that around 80% of the European population will live in cities in the year 2035 (UN, 2014).

Shared mobility has significant potential to provide an alternative to private vehicle ownership, resulting in huge benefits for cities and its inhabitants.

#### MILLENNIALS

In 2035 the Millennials will be the largest workforce effectuating an enormous generational impact. They are distinctly different from the generations preceding them (Deloitte, 2019). These differences are relevant to investigate while it poses new challenges and opportunities in terms of design.

## Assignment

#### MOBILITY CONCEPT

1.4

In the automotive industry originality becomes a key factor. In order to arouse interest for this project in the industry, the aim is to stay away from conventions and preconceived notions. The aim is to create a mobility concept that is as advanced as possible, yet acceptable for the target audience. Taking this in regard the project has unederlying forthought incoperating balance between the expectations of the industry in terms of originality and the expectations from the university in terms of logic and reasoning to create a relatable but feasible mobility concept.

#### **TRUE AUDI DNA**

Since this project is being carried out for Audi, the challenge is to make a design that fully matches the brand. The aim is to make a concept that is a fully-fledged Audi in terms of design principle, strategy and styling. When executed correctly, a coherent design is created that can't be easily copied by another brand.

#### FOCUS

The project will focus on hardware and interface solutions, the aim is to create a product that has a positive impact on the world. At the faculty of industrial design of TU Delft, students learn methods to create a design that does not meet people's current needs, but create a design that fullfills people's future needs. In this way the designer takes responsibility for what he or she brings into our world. The method to achieve this is described in the following section.



DESIGN AN URBAN SHARED MOBILITY CONCEPT INJECTED WITH TRUE AUDI DNA. A DESIGN THAT IS BENEFICIAL TO EUROPEAN CITIES.



## Method & Structure

#### METHOD

1.5

At the TU Delft students learn to provide structure to their design process by using design methods. The method used in this graduation project is loosely based on the Vision in Product Design method (from now on referred to as ViP-method) (Hekkert & Dijk, 2011). The ViP-method is about looking for possibilities, and possible futures, instead of solving present-day problems.

ViP supports the designer to understand upfront what kind of product qualities are meaningful to a future context, making it a contextdriven approach. The ViP-method is not a fixed methodology but facilitates a guideline on how to approach a design task.

#### STRUCTURE

#### Analysis

The analysis investigates three main topics; the brand, the design context and shared mobility.

The first topic is the brand. It presents Audi's history and values. Furthermore, it investigates the Audi's products and how the brand appeals to their cutomsers.

The second topic desrcibes the design context. It takes a closer look at present-day urban challenges. The third topis provides an overview of shared mobility. Furthermore, it investigates the motivation behind the phenomenon.

#### Vision

The second chapter follows the steps of the ViP-method. Firstly, the future vision is described from which the project's mission statement is derived. Secondly the human-product interaction is defined. An analogy is used to clarify the abstractness of the interaction. Thirdly, the product characteristics are derived. The findings from this chapter will provide the design input for the following phases of the design process.

#### Design

This chapter presents the ideation and iteration. The concept's configuration is explained after which the first ideation sketches are presented. The chapter concludes with a design freeze.

#### Development

This chapter describes the development from design freeze into the final design. The chapter describes the design's dimensions, use, form, technology, materials and colours. The phase concludes by presenting the final design.





Chapter 2

# Analysis

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The bottom line:

- Audi's identity is rooted in their heritage, for Audi this is "Vorsprung durch Technik".
- Audi is in a process of redefining itself for the future as they head into a new age of mobility under the slogan: "Consistenly Audi".
- Audi's human-products relationship can best be described as "ennobling".

# The Company

This section provides a brief overview of Audi's history and it's relation to the Volkswagen Group.

#### HISTORY

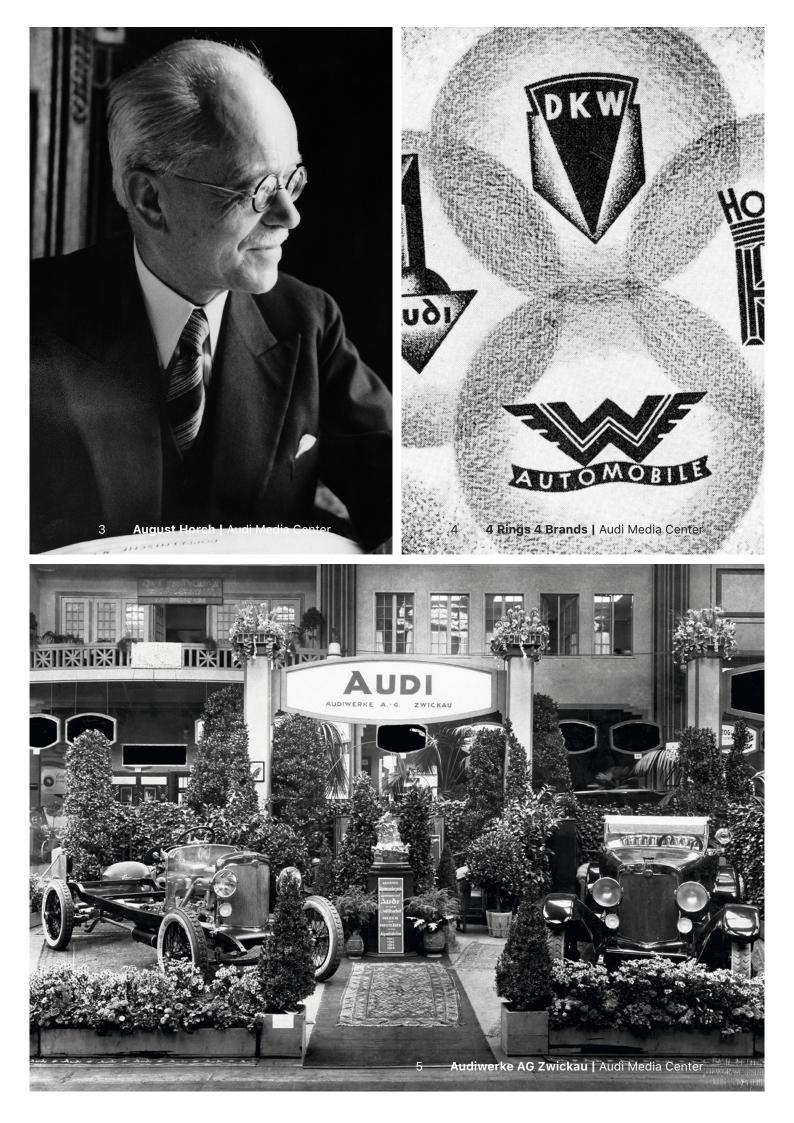
The history of AUDI AG extends back to the 19th century. In 1899 August Horch established the motor vehicle company Horch & Cie., in Cologne. Following differences of opinion with the Board of Management, Horch left the company in 1909 and immediately established a new car company in Zwickau. Because his surname was already in use and protected by trademark, he chose its Latin translation for the new company. So "Horch" became "Audi" (Audi AG, 2018).

In 1932, Audi merged with Horch, DKW, and Wanderer, to form Auto Union AG. The four interlocking rings symbolises the merger of four automobile manufacturers. Audi, DKW, Horch and Wanderer. By that time, Auto Union AG was the second-largest motor vehicle manufacturing group in Germany. Each of the four brands was assigned a specific market segment within the group. DKW for motorcycles and small cars; Wanderer for midsize cars; Audi for cars in the deluxe midsize segment; and Horch for luxury cars at the top end of the market. In 1945, after the war had ended, Auto Union AG's was located in a Soviet occupied zone. Soviet forces expropriated Auto Union AG's assets, dismantled the plant and had the company removed from the Commercial Register in 1948. A new company called Auto Union GmbH was established in Ingolstadt in 1949 (Audi AG, 2018).

In 1969, NSU, including its slogan "Vorsprung durch Technik", was also added to the Auto Union, after which the company Audi NSU Auto-Union A.G. was called. In 1985 the company name changed to Audi AG.

#### VOLKSWAGEN GROUP

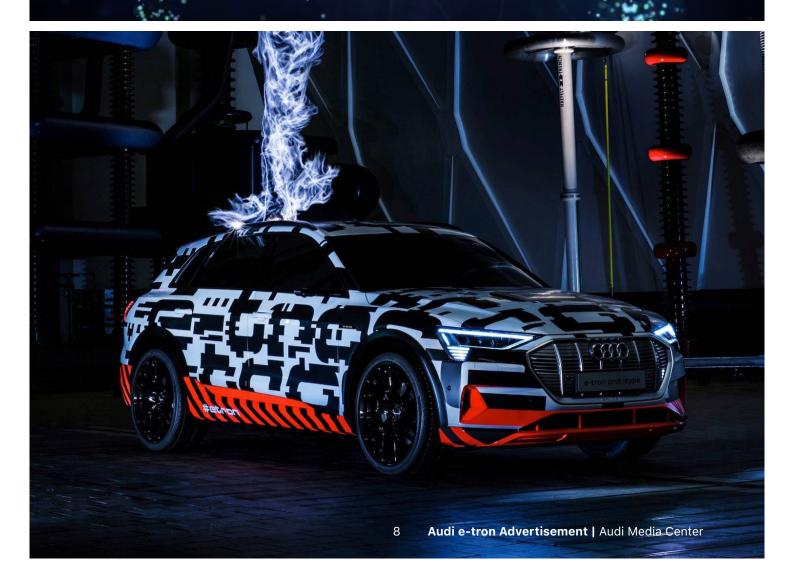
Since 1965 Audi is part of the Volkswagen Group. The Group consists of 12 brands, including other car manufacturers such as Volkswagen, Porsche, Bentley and Lamborghini, awell as motorcycle and truck brands such as Ducati and Man. Audi manufactures vehicles in seven plants around the world, some of which are shared with other VW Group brands. A revenue of approximately €59 billion in 2018 sets Audi as the second most profitable bardn in the Volkswagen Group (Volkswagen AG, 2019).



# ELECTRIC HAS GONE AUDI.

Audi e-tron Advertisement | Audi Media Center

7 Audi NL Advertisement | Audi Media Center



## <sup>2.2</sup> The Brand

Before designing a product for Audi, it is important to understand the brand. Every car brand is different and has its own identity. Audi's identity is rooted in their heritage, for Audi this is "Vorsprung durch Technik". This section discusses Audi's values, identity, customer appeal and products.

#### VORSPRUNG DURCH TECHNIK

Vorsprung durch Technik The German phrase "Vorsprung durch Technik" is usually translated into English as "progress through technology". A literal translation would be "advancement through technology". There's no single English word which is an exact equivalent of "Vorsprung", "to leap ahead" comes close (Phrases, 2019).

The inventor of the phrase, Sir John Hegarty decribes: "It says everything and says nothing. That's often the brilliance of thought, that people put their own meaning into it." - Sir John Hegarty, 2012.

In the radical upheaval of the automotive industry, Audi is in a process of redefining itself for the future as they head into a new age of mobility under the slogan: "Consistenly Audi". Audi breaks this down into four main branding values: consistently customer, consistently electric, consistently connected and consistently sustainable (Audi AG, 2019).

#### Consistenly Customer

Their customer focus is reflected by their new concept cars, which are based on dedicated use-cases. Audi aims to be the company with the most satisfied customers. Where Audi used to exhibit itself as a highly productfocussed company, they see that today's customers should be adressed differently. Audi is recognizing that experiences will overtake product and price as the main brand differentiator. By approaching things from a customer's perspective, they aim to effectively adress customer's current wants and future needs (Audi AG, 2019).

#### Consistently Electric

The dieselgate scandal negatively shaped the public opinion towards Audi. New legislation concerning CO<sub>2</sub> taxes, forces Audi to put high priority on their electric fleet. Audi believes that electric mobility is the most efficient path to decarbonization (Audi AG, 2019). By the middle of the coming decade, they aim to sell about a million electrified cars each year. By 2025, they aim to reduce the CO<sub>2</sub> footprint of the Audi fleet by 30% over the entire lifecycle, in order to improve Audi's environmental impact.

Consistently Connected and sutainable By creating an open digital ecosystem, Audi is aiming to offer their customers connectivity. Audi claims to conduct their business responsibly, transparently and with integrity; acting in harmony with ecology and economy and with a clear long-term perspective.

#### **BRAND IDENTITY**

Audi's products and human-product relation is expressed by the main branding values. However, the brand also reaches to customers in other ways which are not explicitly mentioned in the branding message.

#### Uncompromised Premium

Audi offers uncompromised premium cars. The products stand out in their superior quality and strong engineering. The product's superior quality is achieved due to a very precise and perfectionistic execution of even the smallest parts, such as knobs and buttons. An eye-for-detail can be found throughout the whole design; from the consistency of splitlines to the sound that buttons make when pressed. Moreover, this perfectionism and precision is exicuted throughout the entire company, from the employees maticolous approach to the multiple inspection rounds in the factory. Sometimes even postponing release dates when the product isn't yet up to Audi's standard.

#### **Bauhaus in Motion**

Where Audi's direct competitors offer a classy premium (Mercedes) or wild/ sporty premium (BMW), Audi offers premium in understatement. Their personality isn't based on subjective pillars but on purpose and logic. It could be described as "Bauhaus", in which form follows function and "unnecessary" aspects are better to be left out. The omitting of irrelevance has become Audi's main differentiator.

#### Irrational Audi

While Audi designs in a rational and logical way, the brand still speaks to us in an irrational way. Since Walter da Silva's influence on Audi's design, Audi adopted a certain braggadocio, which is displayed by the large front grills and an increased elegant appearence. Audi's current head of design, Marc Lichte, states that Audi's design principle is still clearly influenced by Bauhaus. However, Lichte aims to emphasize a strong character and desirability.

"Our cars are sexy." - Marc Lichte, 2016 (as quoted in Audi Encounter, 2017)

#### Carefull and Progressive,

in my experience Audi identifies itself with these two terms. However, in terms of innovation concerning electric and shared mobility they aren't truly progressive. Competitors like Tesla and BMW have introduced risky new technologies and strategies. Once these have proven themselves, Audi is ready to dive in. Using smart ways of advertising, Audi manages to relate itself to already introduced technologies. Because of this strategy concerning electric and shared mobility Audi is far behind it's competitors.

# Some wear grey better than others

Audi Vorsprung durch Technik

Audi Advertisement | Audi Media Center



#### AUDI'S CUSTOMER APPEAL

In this section it will be described how Audi appeals to the customer group Millennials.

Audi's customer reasearch points out that the brand attracts people with high social status. These people hold modern to progressive basic values (Audi AG, 2018).

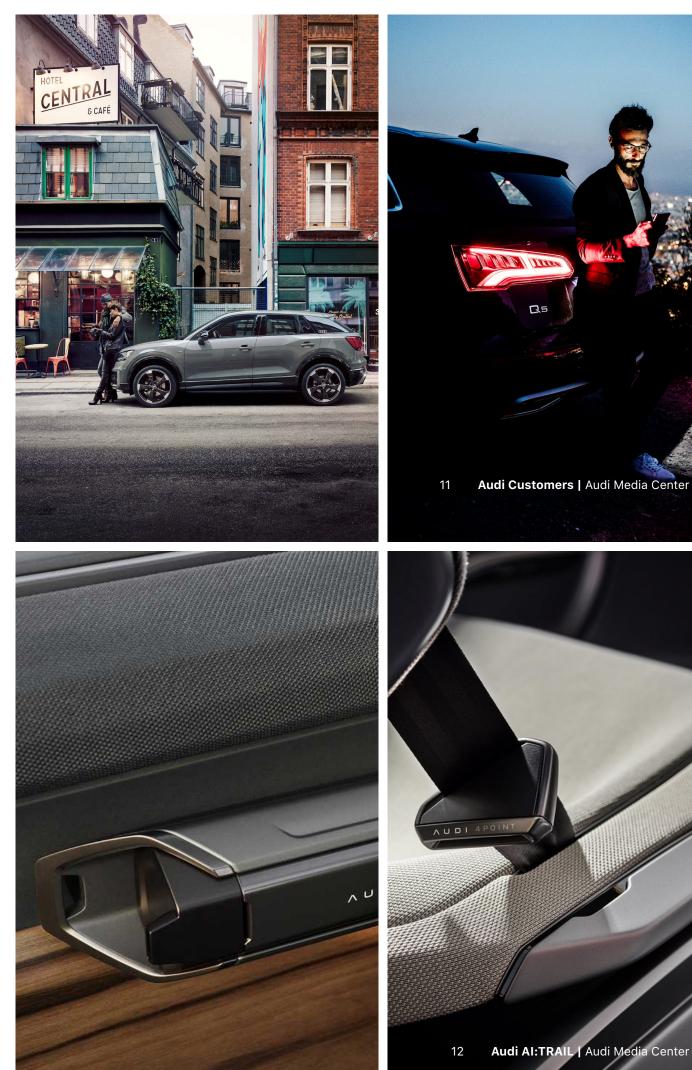
People with modern basic values are striving for self-enhancement. They posses individualistic, egocentric and status-striving characteristics. They are tech-savvy and spent a relatively large amount of time online. They want to escape the norm and deny social constraints. People with progressive basic values posses a left-wing orientation. They are sociocultural open-minded and seek thrill and adventure. They consume responsibly and strive for flexibility both professionally as personally. They are life-long learners (Audi AG, 2018). Aesthetical and Meaningful Attraction Audi's design displays ease of use and an almost placative clarity of function. As I have experienced, Audi highlights the product's technological features and design them with high quality, refinement and precision that they could be considered as detailed as jewellery. The combination of meaningful use and highly aesthetic properties of Audi's design attracts their customers.

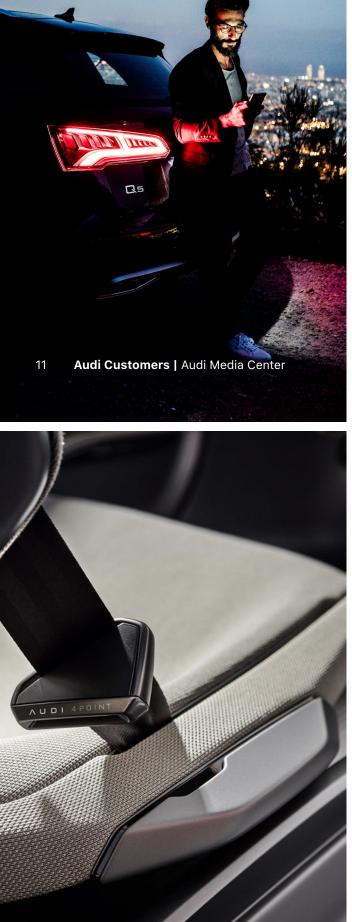
#### Ennobling

Audi's products provides the user with a sense of sopistication and delicacy. As I interprete the interaction between Audi users and the product could best be described as "ennobling". Seamingly standard use tasks are elevated to such a level that the user will feel upranked.

#### A Face in the Crowd

As decribed in the previous section, Audi's personality isn't based on subjective pillars, such as bourgeois or wildness. This lack of subjectiveness results in the vehicle's relatively subdued appearence. This in combination with the vehicle's high performance and comfort, attracts their customers. Audi's customers want to bathe in power and luxury, while being a face in the crowd.









14 Audi TT Concept 1995 | Audi Media Center









#### THE PRODUCTS

This section describes how Audi expresses their "Vorsprung durch Technik" through design.

Earlier models, like the Audi TT, directly translate Audi's message into form. Its styling principles are logical and rational sculptures. Lines and surfaces relate directly to eachother, which creates Audi's inherent logic. Clearly defined volumes and uncomprehensive surfaces result in unmistakeble clarity. Audi's current and concept vehciles display how Lichte aims for high desirabilty, by more elegantly shaping the cars.

Audi's products are highly sophisticated and precise. They achieve this by minituously treat the prodict on all levels; from proprtions tp detailing to colour and trim.

Volumes look like they can be constructed in a few actions, obtaining visual clarity. Audi doesn't make use of comprehensive intertwined surfaces. Surfaces logically react to the product's volumes and linework.

Components are inegrated into the main interior architecture of the vehicle. Technical components are highlighted and made aesthetically appealing. these components play a centerpiece role in the vehicle's exterior and interior. Touchpoint components are designed with high precision and adequatcy conforming to the hightest standards of comfort. Audi obtains this by visually, auditively and ergonomically refing every single car part.

## <sup>2.3</sup> Context

#### Urban Challenges

The 21st century is increasingly concerned with the environment and with the social problems caused by the indiscriminate use of natural resources, the absence of urban planning, and the deteriorating quality of life for inhabitants of large cities.

According to theWorld Bank (#fixme), by 2050, the equivalent of 2/3rds of the projected global population (about 5.4 billion people) will live in urban areas, and the number of vehicles on the road will double, to reach 2 billion. While these changes have benefitted many individuals, they have also created difficulties such as increased traffic jams and the environmental deterioration of urban areas.

According to Pojani and Stead, some trends in many cities around the world are: extensive urban sprawl, rapidlygrowing motorization, inadequate public transport systems, chaotic traffic patterns with high use of cars and motorcycles, high environmental pollution, and poor infrastructure for pedestrians and cyclists. Thus, more people prefer to own and use private vehicles, further aggravating the problems (Machado, C. & de Salles Hue, N. & Berssaneti, F. & Quintanilha, J., 2018).

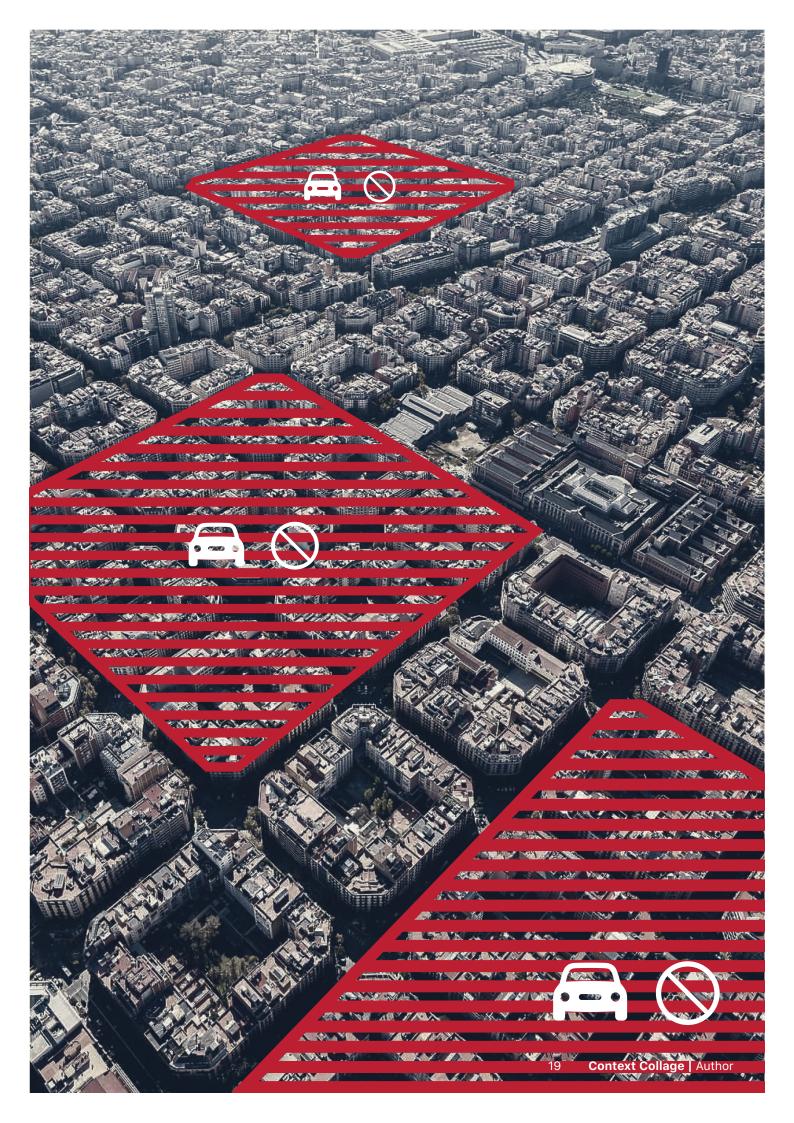
#### Sharing Economy

Nowadays, an alternative stance is concerned with services, which can be observed in the growing popularity of short-term rental systems of vehicles. In this context, the concept of a sharing economy emerges as a new paradigm that enables access to goods and services beyond ownership.

Sharing economies have the potential to encourage the distribution and use of underutilized assets and to promote a more sustainable consumption, with economic, social, and environmental consequences (Machado, C. & de Salles Hue, N. & Berssaneti, F. & Quintanilha, J., 2018).

*Cities Versus Private Ownership* Multiple European cities are taking action against the use of privately owned vehicles in city centers. Oslo will ban cars from the city center by the year 2025. London charges for inner city traffic and plans to ban ICE by the year 2020.

Barcelona introduced 'Superblocks'. Superblocks are made up of a grid of basic roads forming a polygon, some 400 by 400 meters, with both interior and exterior components. The interior is closed to motorized vehicles and above ground parking, and gives preference to pedestrian traffic in the public space. The inner streets are generally reserved for pedestrians. The perimeter of Superblocks is where motorized traffic circulates, and makes up the basic roads (#fixme). The application of the Superblock significantly improves urban quality while reducing the environmental impacts of vehicles (BCN, 2010).



# <sup>2.4</sup> Shared Mobility

#### DEFINITION OF SHARED MOBILITY

Shared mobility is the shared use of a vehicle, motorcycle, scooter, bicycle, or other travel modes; it provides users with short-term access to a travel mode on an as-needed basis (SAE International, 2018).

Shared mobility is an innovative transportation strategy that enables users to have short-term access to a mode of transportation when required, and can increase multimodality, reduce vehicle ownership, vehicle kilometres travelled and can provide new ways to access goods and services (Machado, C. & de Salles Hue, N. & Berssaneti, F. & Quintanilha, J., 2018).

#### MOTIVATION OF SHARED MOBILITY

When designing for shared mobility it is necessary to understand what drives the adoption of the phenomenon. The main factors influencing the use of shared mobility are identified. According to LSE Cities and Schaefers (#fixme), the main reasons affecting users' adoption of shared mobility schemes can be accounted to users' mobility patterns, their socioeconomic status and their attitudes and perception.

#### Financial

The shared mobility service is more economical for users because it is less expensive than acquiring and maintaining a vehicle. Using shared transportation modes allows one to save money for other activities due to fair prices and, usually, free parking (Schaefers, 2013).

#### Convenience

Ease of use and convenient access to the service. Services aim to facilitate daily routines and offer increased parking spaces, flexible vehicle use, reduced liability, and simplified fare models.

#### Engagement

This service associates the inherent pleasure of using a private vehicle with the feeling of being engaged in a community with other users. Easyto-understand symbols associated with shared modes, such as a uniform meet of vehicles identified by special paints or adhesive, can generate a sense of belonging. Thus, users want to have contact with others while simultaneously differentiating themselves.

#### Environmental

Environmental concerns are considered to be important for improving the quality of life. shared vehicles should reflect environmental and social awareness, which explains why electric and hybrid vehicles are gaining momentum in shared mobility systems. The electric vehicle is considered fundamental to sustainable development in urban mobility due to its low CO<sub>2</sub> emissions (Machado, C. & de Salles Hue, N. & Berssaneti, F. & Quintanilha, J., 2018).

#### Autonomy

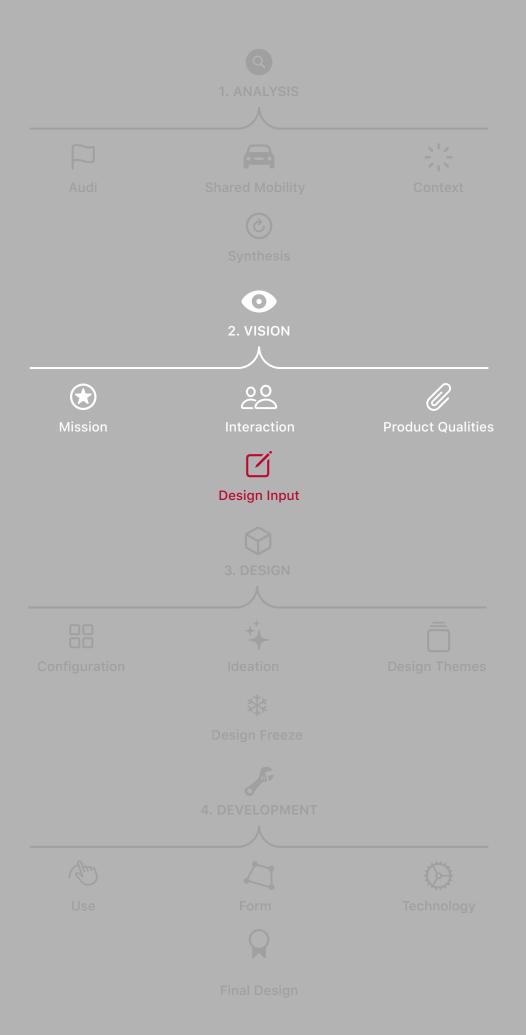
The main reason negatively influencing the adoption of shared mobility is found in a reduced autonomy. Autonomy pertains to the independence of others in taking decisions regarding mobility. The crucial importance of the flexibility and autonomy provided by privately owned cars, on account of the combined journeys they are required to undertake, whether on business or for private purposes (MaaS Alliance, 2018).

#### Technology

Another motivation involves the operation of technology, such as the working of an app, dependency on smartphones and their batteries and the availability of Internet connections (#fixme).

#### Enjoyment

Hamari et al. (2016) stated that participation in the sharing economy is to some degree motivated by enjoyment. According to LSE Cities, shared mobility interventions should aim at highlighting the enjoyment alternative modes provide, communicating how easy it is to combine public transport with car sharing or cycling across the metropolitan region. This may be best achieved by discovering the pleasure of using travel apps and real-time online services smartly and creatively while also enjoying health and fitness benefits.

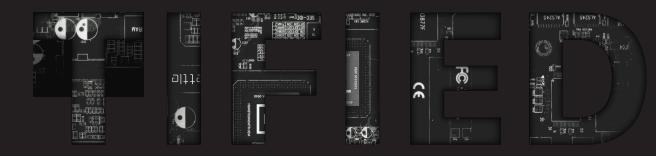


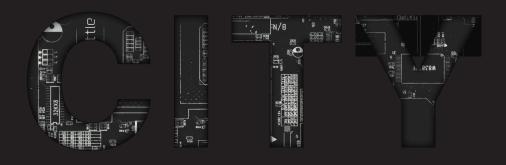
Chapter 3

## Vision

The second chapter follows the steps of the ViP-method. Firstly, the future vision is described from which the project's mission statement is derived. Secondly the human-product interaction is defined. An analogy is used to clarify the abstractness of the interaction. Thirdly, the product characteristics are derived. The findings from this chapter will provide the design input for the following phases of the design process.









## Future Context

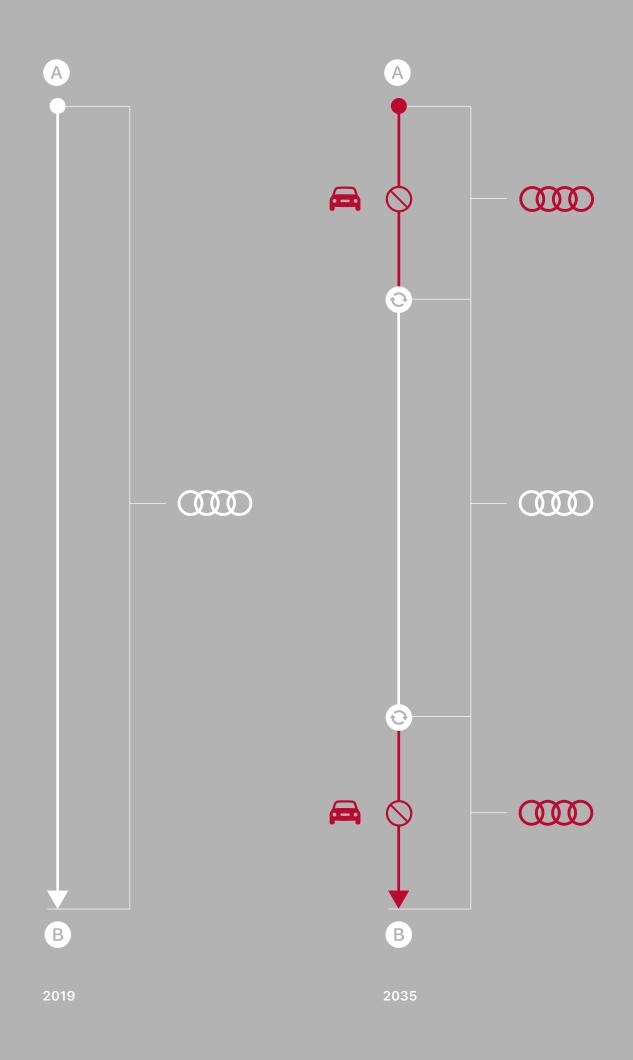
In order to design a product for the year 2035, it is necesseray to understand how the current context will develop. A vast amount of context factors related to the design topic have been investigated and clustered into two narratives. These narratives describe the future design context.

#### **QUANTIFIED CITIES**

As cities grow bigger and stronger, more and more issues will be addressed directly at the city level. Planned growth in Europe has provided the time and resources for smart city planning. The systematic monitoring of data on patterns leads to a more efficient world. The efficiency will translate how Audi Millennials will use products and services. There is a constant demand for seamless integration.

#### MULTIMODAL MOBILITY

Cities are blocking the use of privately owned vehicles in their centres. Though cities become more efficient and sprawled with a wide variety of efficient travel modes, Audi Millennials are forced to transfer from one transportation mode (and provider) to another in order to get to their destinations. They'll find that this doesn't meet with their premium travel expectations influenced by their personally owned vehcile and that it takes away parts of their comfort and freedom concerning transit. Therefore, they will demand a single travel mode and provider that will grant them access to all cities' destinations; obtaining premium through accessibility.



### <sup>3.2</sup> Mission Statement

Directly derived from the future context, the project's mission statement is composed.

"In the domain of European Audi Millennial Mobility in 2035, I want people to experience ennobled doorto-door transit."

In order to guarantee a fully-fledged Audi experience, Audi must provide an ennobled mobility solution that covers the travelers' complete travel trajectory.



## Interaction

3.3

Following the guideline of the ViPmethod, the next step is to envision how the users needs to interact with the product in order to achieve the ennobled experience described in the mission statement.

#### INTERACTION

The interaction can be defined as a combination of the words "smooth and borderless". The user should feel borderless in the efficient future urban environment. He or she must not feel bordered by the cities' regulations and forced to change to transportation modes that don't fit with the Audi Millennial's premium travel expectations. He or she should flow smooth and seamlessly through the city.

#### ANALOGY

In order to provide a less abstract display of the interaction an analogy is used. The interaction can be desribed through a scene found in the movie James Bond Spectre.

In this scene james Bond finds himself in a car chase. At a certain point the road is blocked. James Bond activates the ejection seat and shoots out of the car. The parachute is deployed an Bond lands smoothly on a higher level street. He detaches his parachute with a single hand motion and continues his escape calmly in his Tom Ford suit, smoothly escaping his pursuer by blending in the crowd.

#### SMOOTH AND BORDERLESS













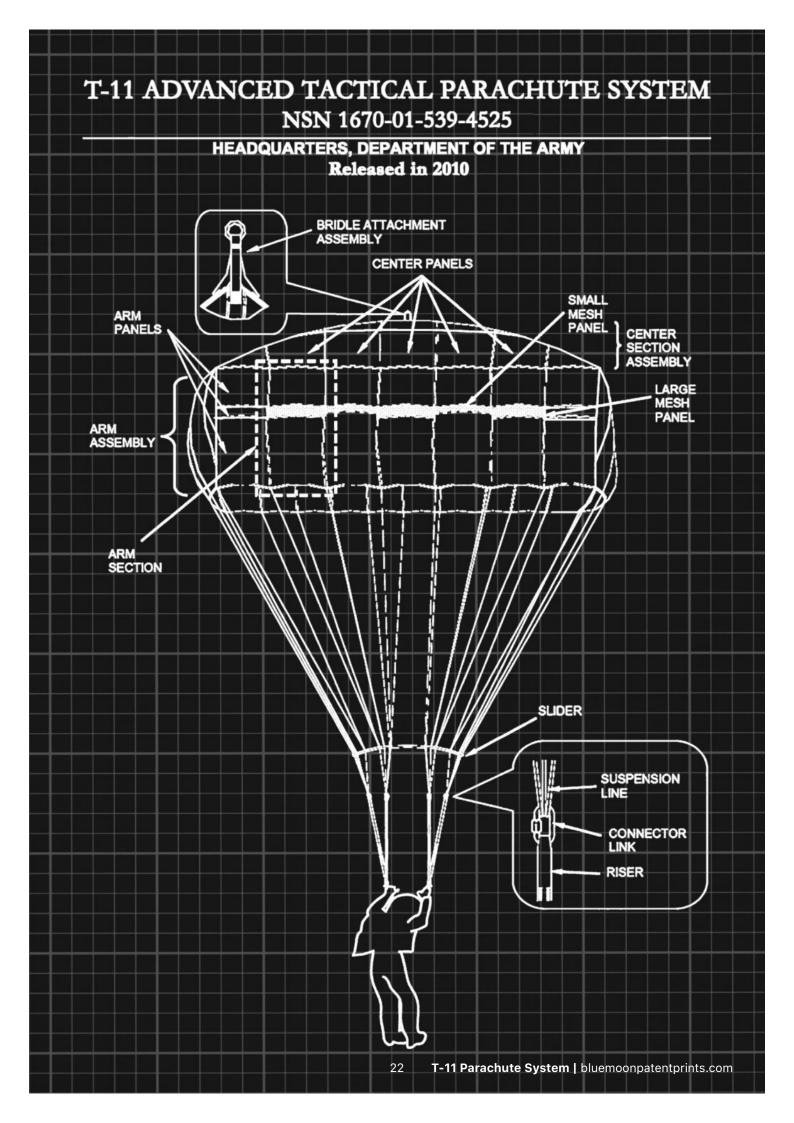






21 "Spectre" Movie Stills | James Bond Spectre

10



## Product

3.4

The next step in the ViP-method describes what characteristics the product should inherit to provide the desired human-product relationship.

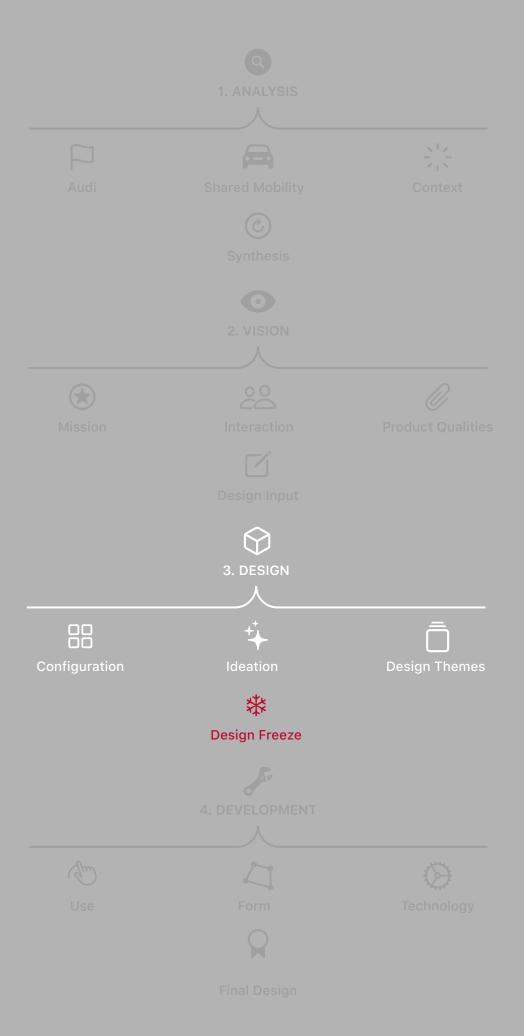
Considering the James Bond analogy, the parachute is the object that provides the interaction. Therefore, the characteristics of the parachute provides guidance for the characteristics that the concept should inherit.

The parachute's characteristics are defined as "Compact" and "Functional".

Being it a compact solution provides the user with a boundless feeling, unobstructed by the object. This borderless feeling is enhanced by a compact deployable system. In one smooth motion, the user can deploy itself from the object.

Moreover, the parachute holds a functional character. Control points are of high clarity in order for the user to directly understand how the product works and should be handled. This clarity is obtained by leaving out unneceseray parts that visually and practically obstruct the user.

**COMPACT & FUNCTIONAL** 



Chapter 4

## Design

This chapter presents the ideation and iteration. Firstly, the concept's configuration is explained after which the first ideation sketches are presented. The chapter concludes with a design freeze.

#### Bottomline:

- Tthe system makes use of two transport modes. A mobile HUB for travel on the cities main roads and a last-mile EV for access to the cities car-blocked areas.
- The last-mile EV is further developed into a final design.

### 4.1 Mobility System

Initial explaination of the new mobility system. In order to gain ennobled acces all across the city, the system makes use of two transport modes. One for travel on the cities main roads and one for access to the cities carblocked areas.

#### MOBILE HUB & LAST-MILE EV'S

The first transport mode is a car, which provides comfortable travel on the cities' main roads. Inspired by how James Bond smoothly switches from one means of transport to the next (from car to parachute) is directly translated into the system's principle. The car contains multiple integrated last-mile EV's, making it a mobile HUB. The last-mile EV's gives the user access to car-blocked areas of the city. The integrated last-mile solution takes care of an uncomprehensive, fast and seamless change of transit mode.

#### THE BENEFITS

The sytem is mutually beneficial to its users, Audi and the city. Main benefita are as follows:

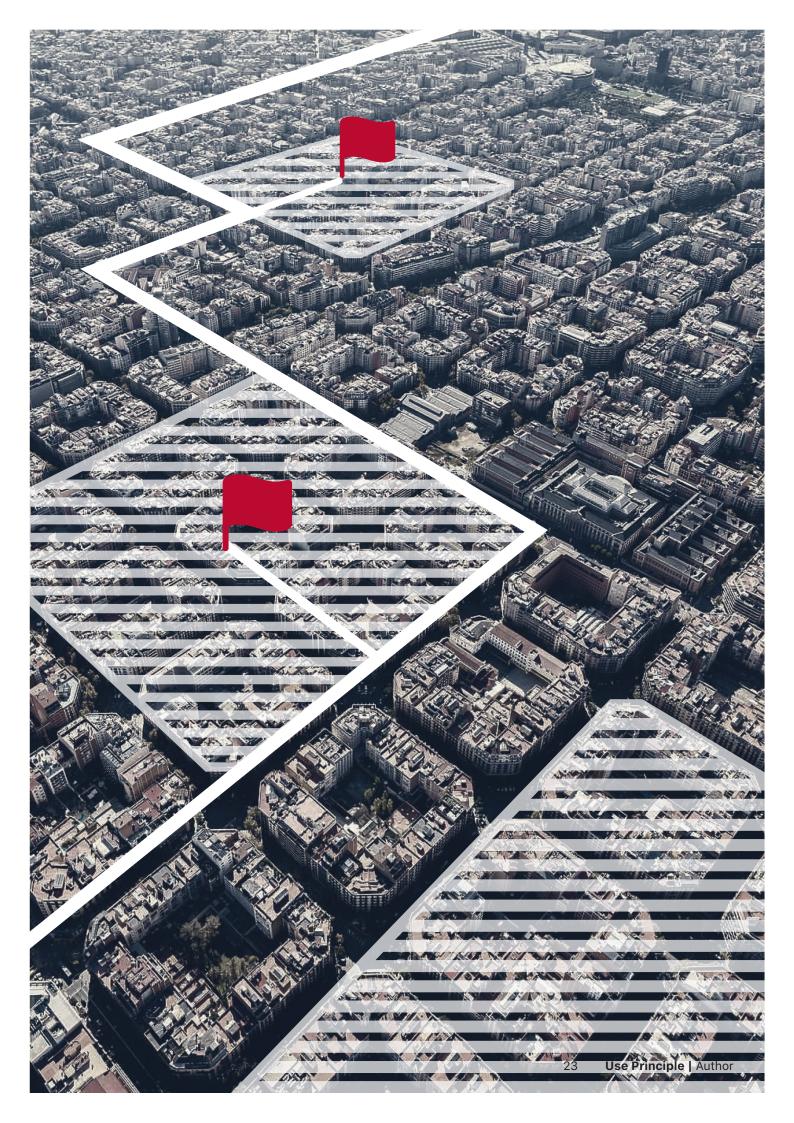
1. The co-operation between the mobile HUB & integrated Last-Mile EV's provide complete access to all areas of the city in a single mobility solution, avoiding walking distances between transit modes.

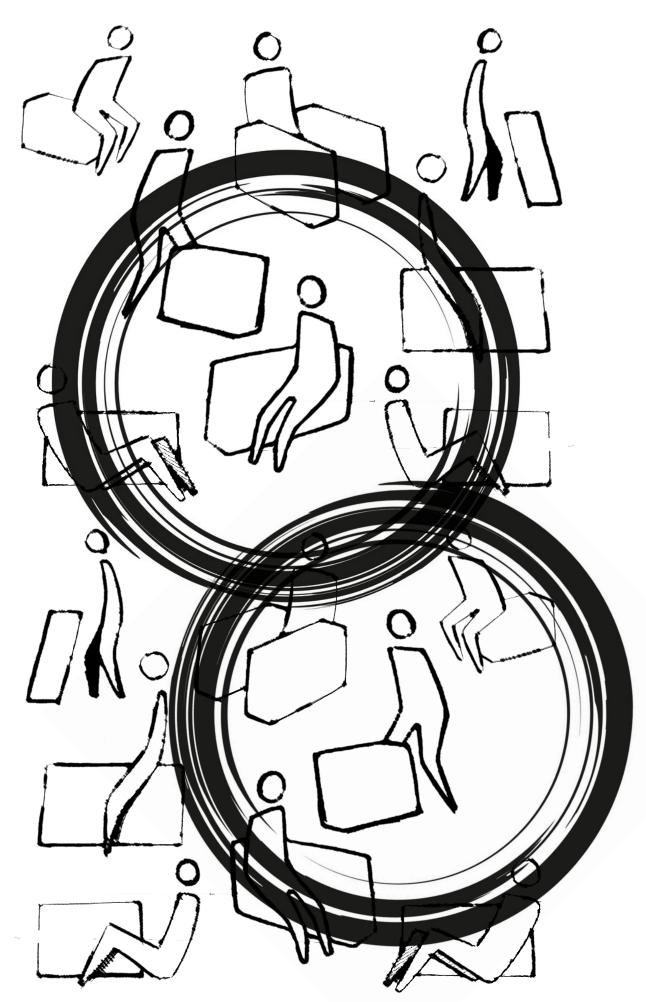
2. The mobile HUB can autonomously pick-up and distribute the last-mile EV's accross the city to provide direct mobility on-demand.

3. As a commbined solution. The mobile HUB is mobile, peak times at fixed mobility HUB's can be avoided.

#### FOCUS

With the project's timeframe in mind, it was decided to further develop one of the two vehicles. In consultation with Audi, it was decided to further develop the integrated last-mile vehicle.





# 4.2 Configuration

The design phase starts of with the vehicle's configuration. Because currently available last-mile vehicles do not offer a fitting seating position evoking the desired human-product interaction, various configurations have been explored.

In order to facilitate multiple usecases, a large cargo volume was taken into account. Figure 24 provides an overview of various configurations in user stance and cargo volume.

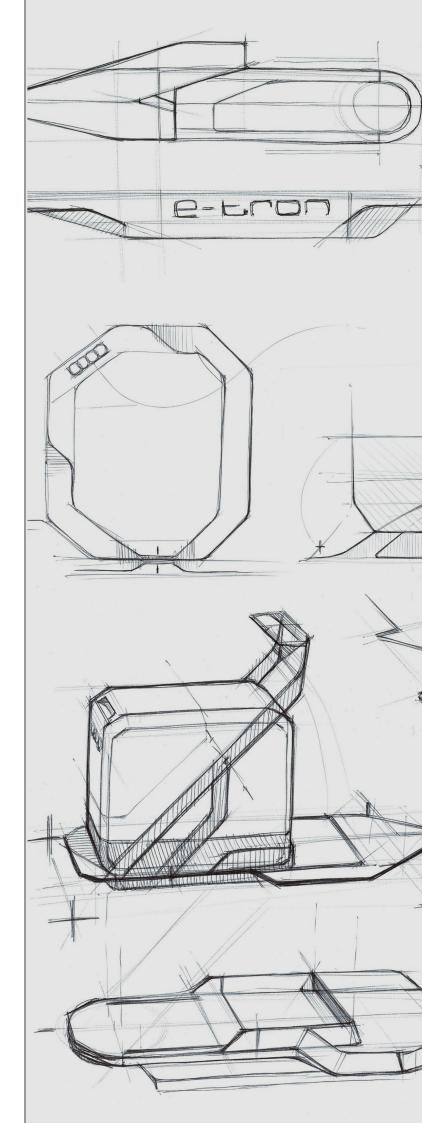
The two most fitting configurations were chosen to further develop. These two configurations are indicated by circles in figure 24.

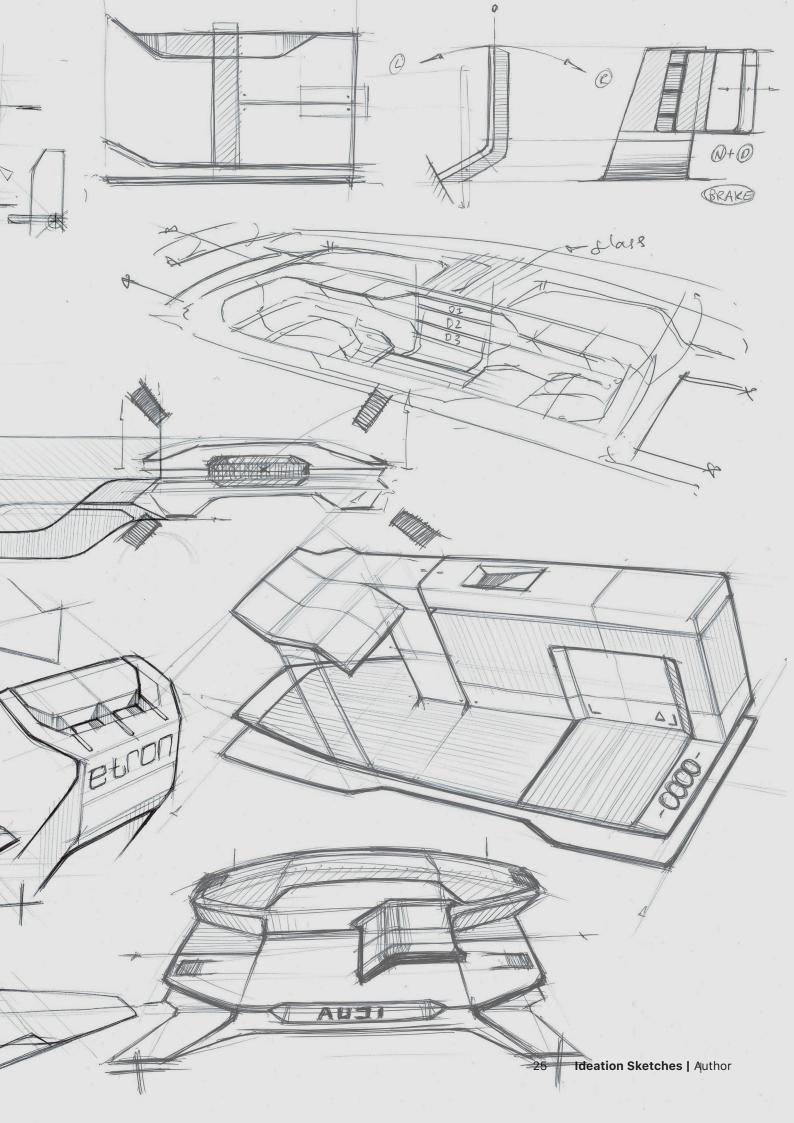
### <sup>4.3</sup> Ideation & Iteration

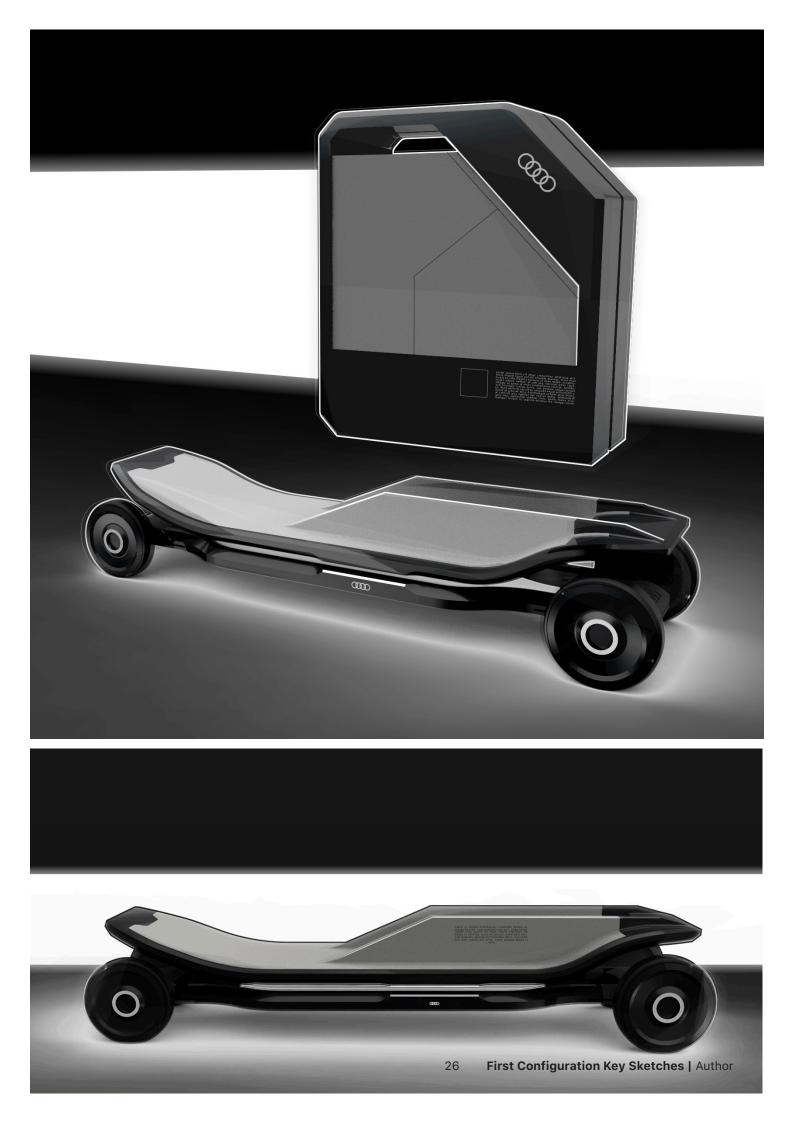
After fixing the configuration, the first ideation sketches were created. In this phase the desired character was explored by means of sketches. The results from this phase were discussed with the client, after which the exploration was narrowed down and a direction was chosen.

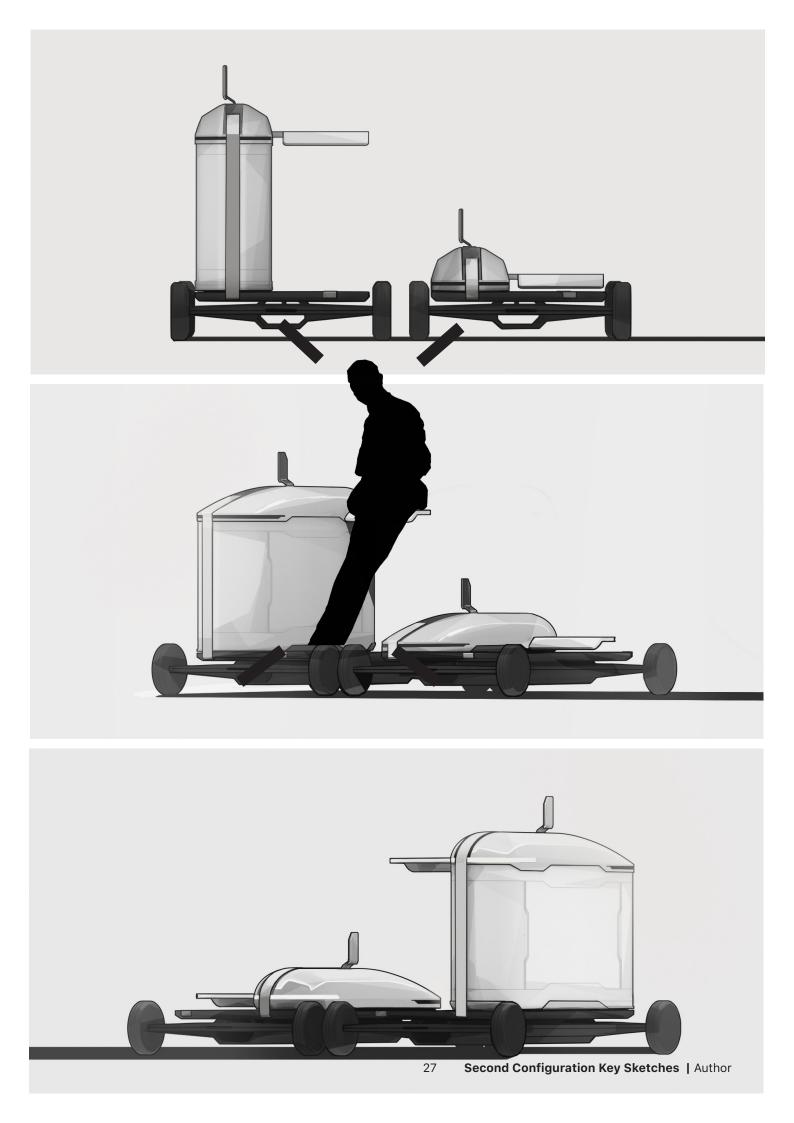
In order to find direction in designing a fully-fledged Audi, the functional aspects of the product had been defined. Various use-cases were explored to fix the design's requirements. An airport-to-city usecase was used to set the maximum requirements concerning the amount of luggage. Therefore, the design should provide covered space for a large check-in bag, a large cabin bag, two accessory bags and a jacket.

At this point there wasn't yet a decision made on the two configuration stances. Therefore, the two stances derived from the configuration exploration were developed into two main design themes. These themes were based on the desired character, being compact and functional. The following pages provide visual explaination on how the design evolved.









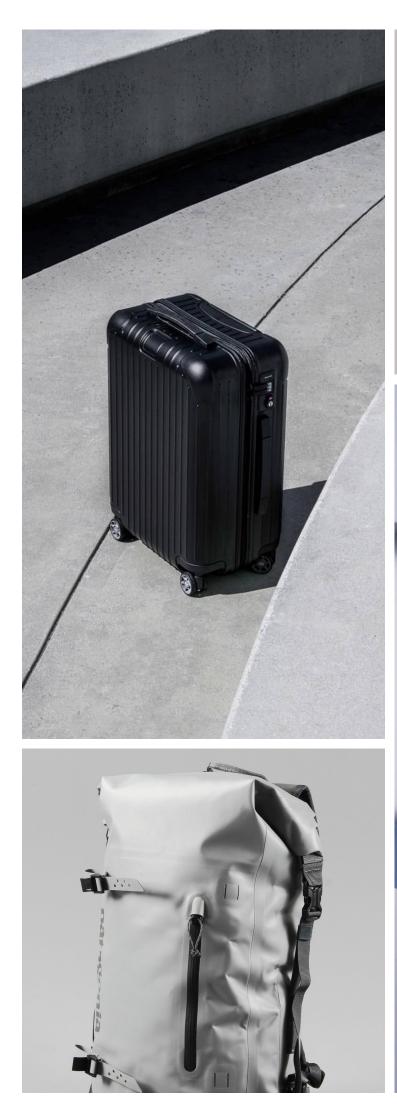
#### **DESIGN DIRECTION**

The ideation was narrowed down by discussing the results with the client. The client showed interest in two themes, displayed by key sketches in figure 26 and 27.

In consultation with the client, the second configuration design was chosen for further development. The first configuration theme was rejected, because of the sporty use. This use would exclude people who are not able or skilled enough to drive such a vehicle. Therefore the second configuration theme was chosen for further development.

#### STYLEPARK

Figure 28 shows the stylepark which was used as inspiration for further development. The stylepark is created based on the desired character; Compact and functional. The stylepark and Audi's product analysis provided direction in the development of volume and surface treatment, materials, splitlines and graphic elements.



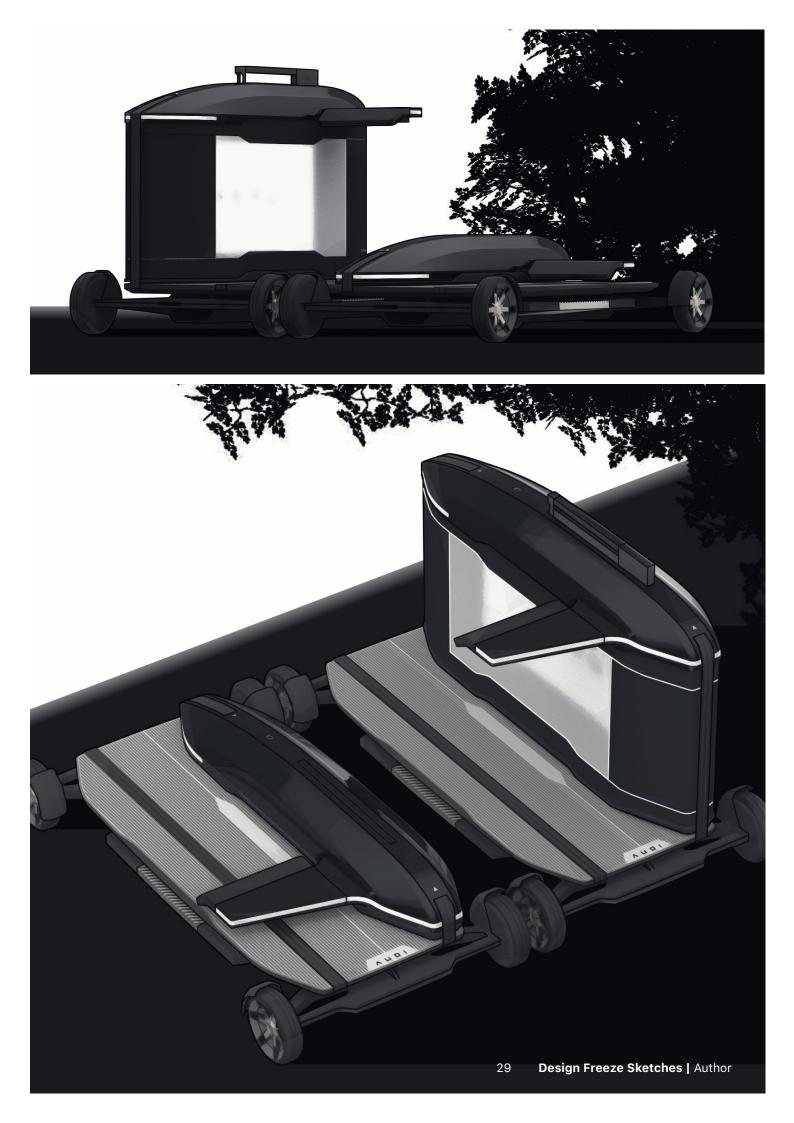


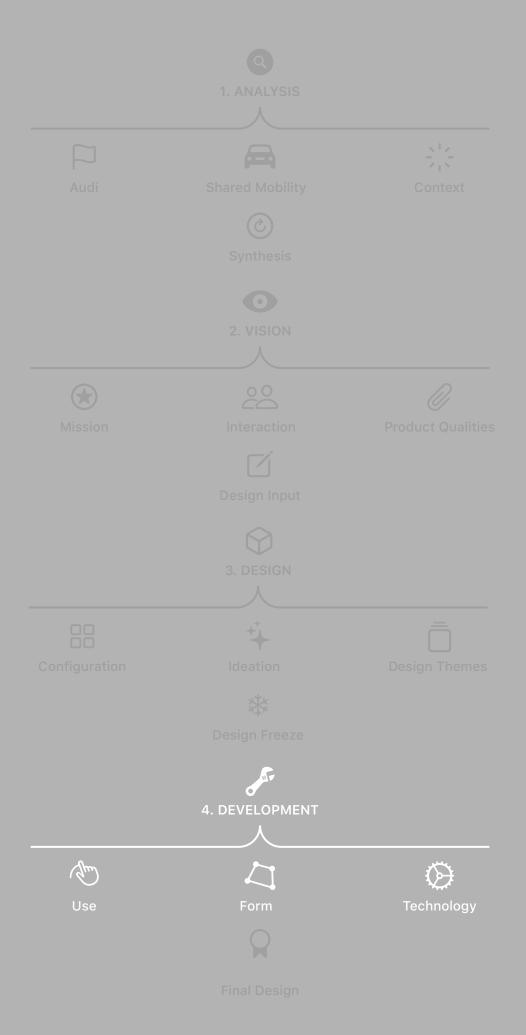


#### **DESIGN FREEZE**

At a given moment and with the timeframe in mind it is important to establish a design freeze and not to deviate from the main direction. Figure 29 shows the design at the point of the design freeze. Audi's character can be found throughout the whole design. The form is directly derived from the product's functions and all unnecesseray aspects are left out, creating a design that is a fully-fledged Audi. However, the design does inherit it's own character supporting the desired interaction with the connected mobility system and therefore fullfilling the project's mission.







Chapter 5

## Development

This chapter describes the development from design freeze into the final design, explaining the product's use and features. Topics discussed are the design's dimensions, use, form, technology, materials and colours.

### <sup>5.1</sup> Use & Features

This chapter describes the development of the concept's features. Moreover it provides elaborate explaination of use.

#### **DRIVING MODES**

UF35 makes use of three driving modes. The first driving mode (Figure 30, top image) facilitates travel for a single occupant. The design is unfolded, providing cargo space and locking the seat in position.

In the second driving mode UF35 is folded in order to minimize it's size. In this mode it can autonomously pick up users from any location in the city.

The third mode makes use of two cargo crates in order to provide maximum cargo space for autonomous deliveries.

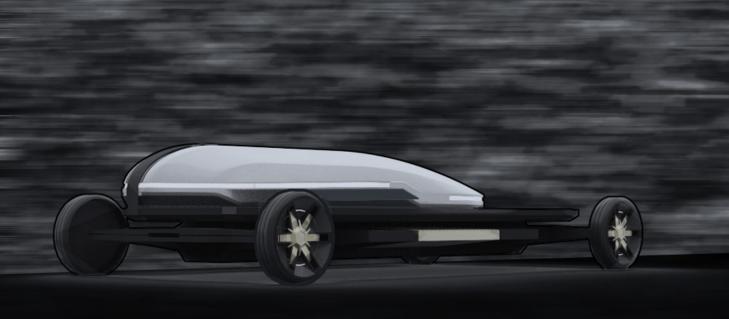
#### STEERING

When UF35 unfolds, the steering handle will pop out of the top part. The user can autonomously drive to the city. By swiping the touchpad, the vehicle will take a corners in case the user wants to deviate from a predetermined route.

Some parts of the city won't allow for L5 autonomous driving. In this case the user will make use of a "move" button controlled by thumb and and a brake controlled with the index finger.

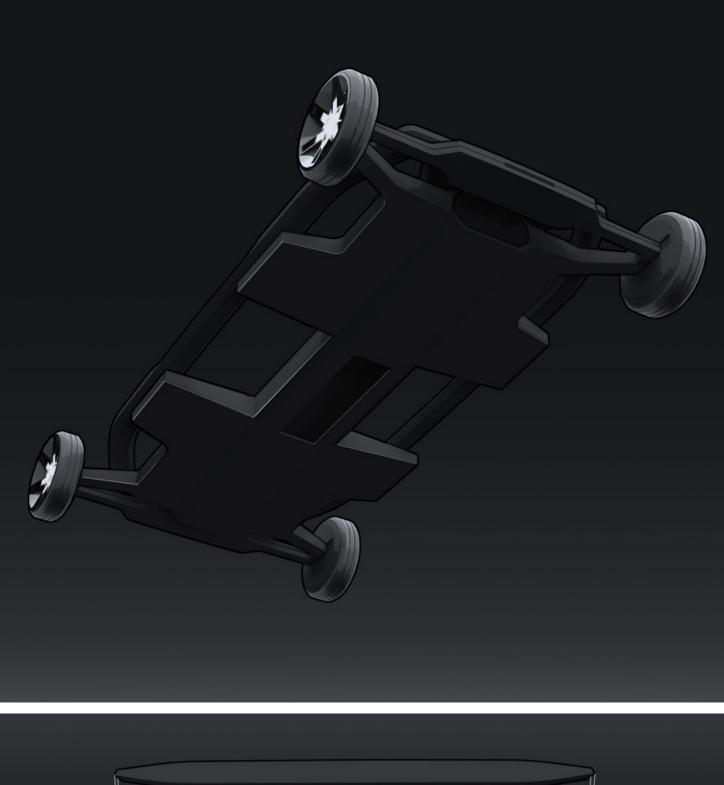
UF35 needs single hand operation, always leaving one hand free. Making it possible to operate a digital device or hold an umbrella while driving.

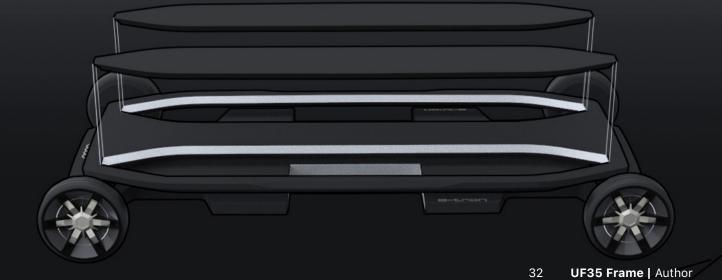


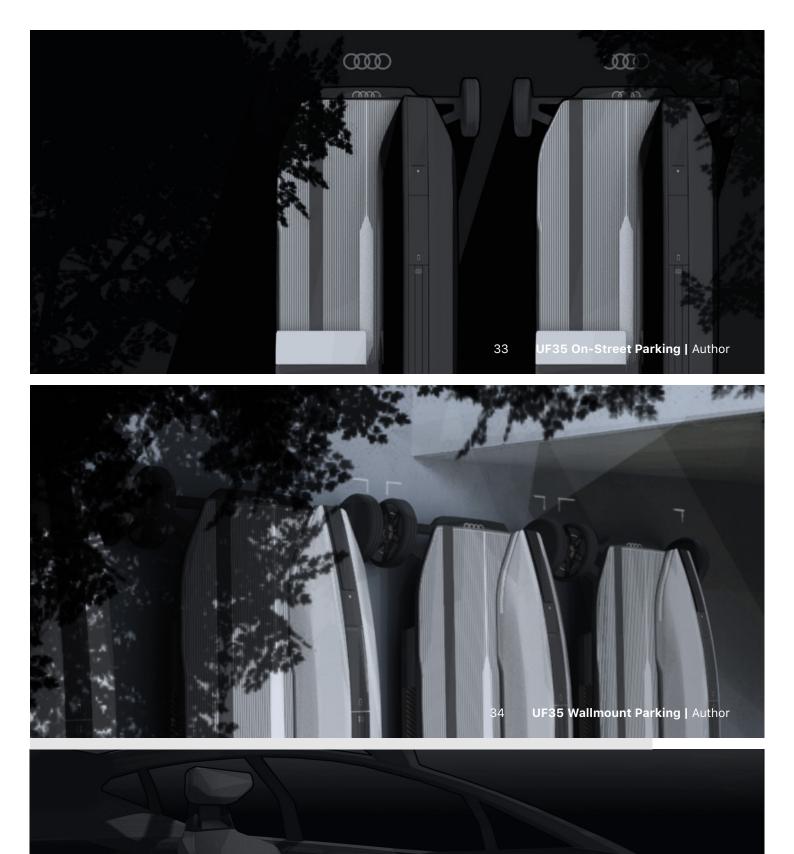








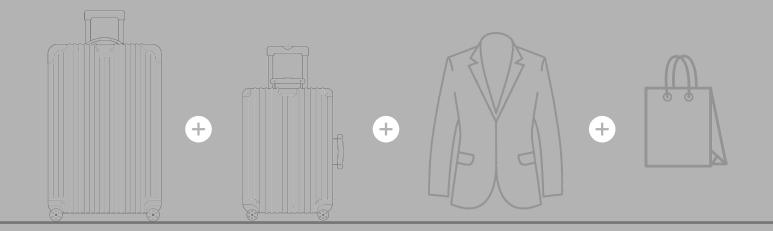


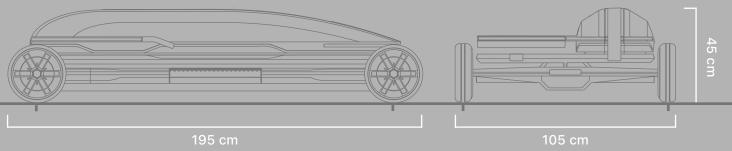


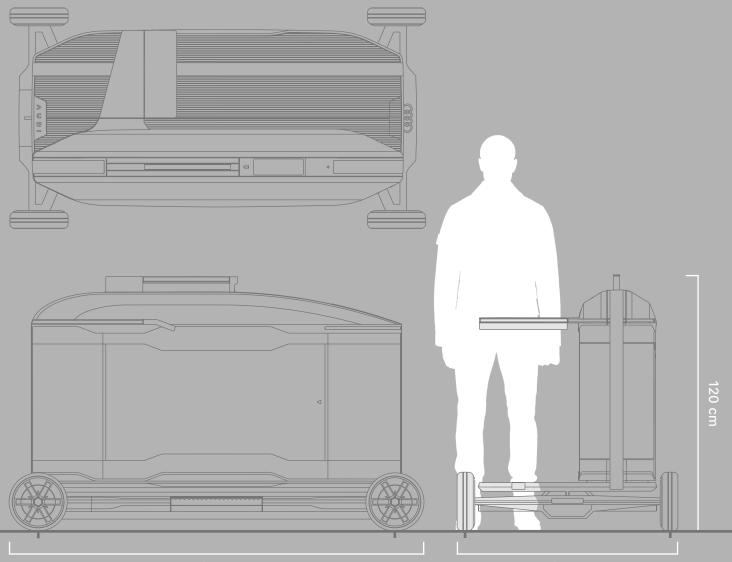
#### LOADED IN MOBILE HUB

Although the main vehicle is not designed, some guidelines were established. Figure 35 displays how the last-mile EV is loaded in the mobile HUB. The main vehicle will drive L4 autonomously on the main roads and provides room for two occupants. By reserving the right side of the vehicle for the last-mile vehicles, four seperate units can be loaded into the mobile HUB. This provides UF35 with the possibility to not only offer two vehicles to the occupants, but to distribute the last-mile vehicles over the city and offer transport on demand. Empty slots can be used to retrieve unused EV's and autonomously remove them from pedestrian areas to avoid taking up street parking space. This ensures a mutual beneficial relationship between this concept and the city.









105 cm

### 5.2 Material & Colour

In order to facilitate an unobstructive and fresh appearence that fit to the brand and character, it was decided to make use of warm grey tones. By visually seperating the top part from the fabric the product becomes optically lighter, enhancing visual unobstructiveness. The product offers a subtle and neutral platform on which users are able to differentiate from eachother by the clothes they are wearing.











Chapter 6

# **Final Design**

This chapter presents the final design.













Chapter 7

## Discussion

This chapter describes the role and background of the partners involved in this project. Furthermore, it elaborates the project goals, the design topic and gives an overview of the design approach.

# Recommendations

In the industry it takes a car company around 3 to 4 years to develop a vehicle from the first sketch into a production-ready product. This graduation project is individually executed over a period of 7 months. Therefore, the final design is not a production-ready vehicle. This section describes recommendations for further research and development.

#### Linework and Surfaces

Figure 44 displays how the linework could be improved in the final design. The linework in the front and rear of the vehicle's top part appears convex from certain points of view, where it would be more desirable to have more concave linework. The surfaces in the top part don't run as smoothly as desired. Since there was not enough budget in this project to obtain support from 3D-modellers, the surfaces didn't reach an A-class quality.

#### Audi Logo Visibility

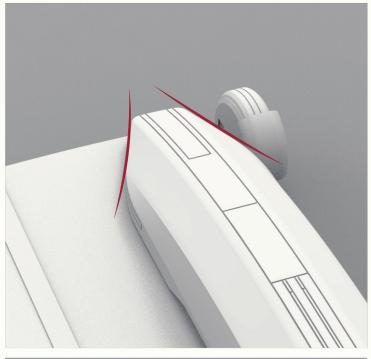
Audi takes care that the logo is always completely visible from all sides of the vehicle and is never visually obstructed. Making use of logos on the front, rear and sides of the car, Audi makes sure that this is achieved. In the case of the UF35, the logo is cut and not fully visible from all sides. For further development it is recommended to revise the placement of logo's and graphics.

#### Internal Mechanisms

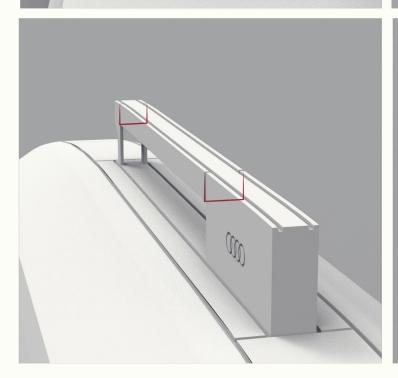
Figure 44 displays the fabric sliding horizontally along a slider placed in the crate's top part. Because of the multiple angles in the fabric's design, a simple horizontal slider mechanism won't suffice. The internal mechanism to unfold the cargo area isn't fully developed. Figure 44 shows how the movement of the mechanism is intended. Altough it could be feasible, it should be further investigated how this mechanism works and if it doesn't obstruct the practical use of the product. To make sure that the cargo doesn't slide in the cargo area, a certain fixing mechanism could be integrated. This fixation could be established by using straps.

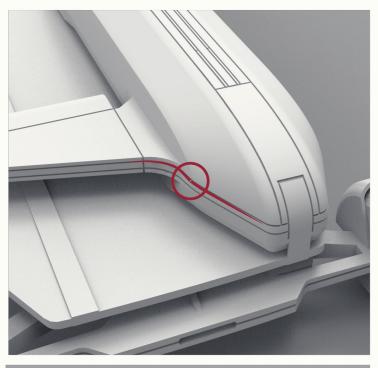
#### Ergonomics

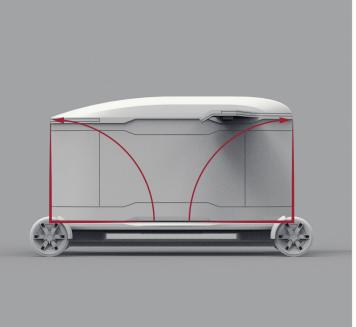
It is recmmended to test the steering handle on ergonomic peoperties. Altough the dimensions of the handle are designed based on human data, the sharp angles could be uncomfortable in use. The seat isn't equipped with lateral support. This could create situations where the user will slide sideways of the seat when taking corners.



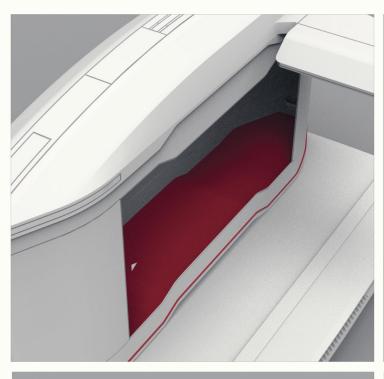


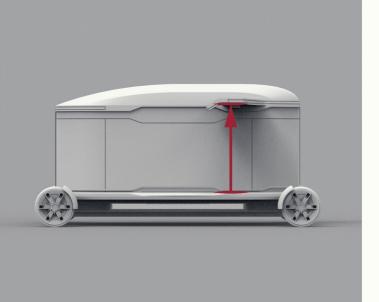


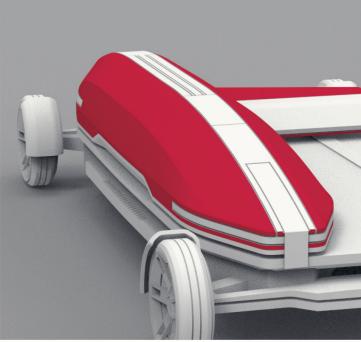


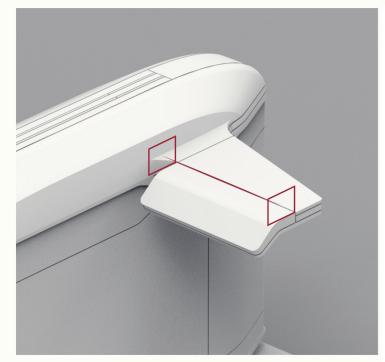














#### Usability

To facilitate comfortable use for a P5 female and P95 male, the seat's height should be adjustable. The height of UF35's seat can be adjusted by lowering the complete top part, which the seat is connected to. This might not be the most effective solution while it reduces the size of the cargo area. The UF35 is in this form not able to drive on stairs. Neither will it be light enough for a person to carry it on stairs. To implement use-cases in which stairs have to be surpassed, the design has to be adjusted.

### 7.2 Project Evaluation

The expectations from the TU Delft university and the automotive industry related to this project differ in the way they view the design process and results.

The university requires you to maintain a holistic approach, which prioritizes a structured process and detailed process towards achieving the end goal. This offers a solid basis to arrive at feasible and logical results, as well as offering a large scope of the challenge at hand.

Within the automotive industry the analysis of the design challenge is for a large part left to other departments. As a result, the role of designer is to execute the project on the basis of this information. This results in more specified creative challenge, in which the designer has more time to cast a wide net in terms of solutions. This makes it possible to arrive at results which would be beyond the creative scope in a more restricted process.

While carrying out this project the differences in approach were apparent at every step. The wider contextual approach of the university was often at odds with the specialized approach used within Audi. As a result, the two parties required vastly different deliverables along the timeline of the project. This gave the impression of managing multiple projects at once, due to having to satisfy both sides of the conceptual process simultaneously.

This has offered a valuable lesson in combining the interests and requirements of different parties within one project. In my case I felt that both schools of thought provided a valuable addition to each other. The structured and full scope mentality the TU Delft has taught me has allowed me to embrace the specialized and open approach the automotive industry has to offer. My goal is continue combining the positive sides of the different approaches I encounter, as I believe being able to continually adapt to new challenges hold the key to being successful in the automotive industry.

## **Personal Reflection**

In this section I reflect upon my own skills and attributes based on this project. I do so in order to identify where I have room to improve myself and to obtain better results in future projects.

#### Perfectionism

Having certain perfectionistic tendencies has influenced my work in both positive and negative ways. On the positive side it helped me sharpen my attention for detail and pay attention to even the smallest aspects of design.

On the negative side it has also influenced how I communicate with my peers. When I do not consider my work to be up to my high standards, sharing it and asking for feedback becomes more difficult. This can withhold me from effectively communicating while working on a project.

The process in which assignments are presented within the design industry suited my creative vision very well. I could express my creative freedom in the set timeframe. I struggled in the transition back into a full-time academical approach. My design brief was not a solid enough basis to complete my work and as a result a lot of my time was lost on articulating matters that should have been completed at that point.

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