





Acculturating the Shopping Centre

Acculturating the Shopping Centre examines whether the shopping centre should be qualified as a global architectural type that effortlessly moves across national and cultural borders in the slipstream of neo-liberal globalization, or should instead be understood as a geographically and temporally bound expression of negotiations between mall developers (representatives of a global logic of capitalist accumulation) on the one hand, and local actors (architects/governments/citizens) on the other. It explores how the shopping centre adapts to new cultural contexts, and questions whether this commercial type has the capacity to disrupt or even amend the conditions that it encounters.

Including more than 50 illustrations, this book considers the evolving architecture of shopping centres. It would be beneficial to academics and students across a number of areas such as architecture, urban design, cultural geography and sociology.

Janina Gosseye is Senior Research Associate at ETH Zürich, Switzerland. Her research is situated at the nexus of architectural theory, urban planning and social and political history. Gosseye has edited and authored several books, including *Shopping Towns Europe 1945–75: Commercial Collectivity and the Architecture of the Shopping Centre* (2017, with Tom Avermaete). Her research has also been published in several leading journals, including the *Journal of Architecture* and the *Journal of Urban History*. In 2018, Gosseye was awarded a Graham Foundation Grant for her forthcoming book *Speaking of Buildings* (2019, with Naomi Stead and Deborah van der Plaat).

Tom Avermaete is Professor at ETH Zürich, Switzerland, where he is Chair for the History and Theory of Urban Design. Avermaete has a special research interest in the post-war public realm and the architecture of the city in Western and non-Western contexts. He is the author of *Another Modern: The Post-War Architecture and Urbanism of Candilis-Josic-Woods* (2005) and *Casablanca, Chandigarh: A Report on Modernization* (2014, with

Maristella Casciato). Avermaete has also edited numerous books, including *Shopping Towns Europe 1945–75: Commercial Collectivity and the Architecture of the Shopping Centre* (2017, with Janina Gosseye), and is a member of the editorial team of *OASE Architectural Journal* and the advisory board of the *Architectural Theory Review*, among others.

Acculturating the Shopping Centre

Edited by Janina Gosseye and Tom Avermaete



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Contributors

Tom Avermaete is Professor at ETH Zürich, where he is Chair for the History and Theory of Urban Design. Avermaete has a special research interest in the post-war public realm and the architecture of the city in Western and non-Western contexts. He is the author of Another Modern: The Post-War Architecture and Urbanism of Candilis-Josic-Woods (2005) and Casablanca, Chandigarh: A Report on Modernization (2014, with Maristella Casciato). Avermaete has also edited numerous books, including Shopping Towns Europe 1945–75: Commercial Collectivity and the Architecture of the Shopping Centre (2017, with Janina Gosseye), and is a member of the editorial team of OASE Architectural Journal and the advisory board of the Architectural Theory Review, among others.

Scott Colman is an architectural historian, theorist, critic and designer, committed to these activities as implicated pursuits. Colman is the author of numerous book chapters and essays on modern and contemporary architecture and urbanism. He is an Assistant Professor at the Rice University School of Architecture where he directs the M.Arch. Design Thesis program and teaches courses in architectural history, theory and design.

Viviana d'Auria is Assistant Professor of International Urbanism at the Department of Architecture, University of Leuven (Belgium). Exploring 'practised' architecture is an integral part of her research within a more general interest in the transcultural construction of cities and their contested spaces.

Bruno De Meulder is Professor of Urbanism at the Department of Architecture, University of Leuven (Belgium). He is programme director of the Master of Human Settlements (MaHS) and the Master of Urbanism and Strategic Planning (MaUSP). His work focuses on socio-ecological issues and forms of dispersed urbanism in what Dennis Cosgrove has labelled 'promiscuous territories'. De Meulder is also co-editor of the book series *UFO: Explorations of Urbanism*, which is published by Park Books (Zürich) and he regularly publishes on issues of urbanism in the post-industrial and postcolonial era.

Liliana De Simone is an urban studies scholar. She has a PhD in Architecture and Urban Studies. De Simone is currently an Assistant Professor at Pontificia Universidad Católica de Chile, and has been a Visiting Professor at the Institute of Urban and Regional Design IURD at the University of California, Berkeley. De Simone has published several books and articles on urbanism and consumer culture. Recent publications include Metamall: Espacio Urbano y Consumo Space and Consumption in Chilean Cities (2015) and 30 Years of Shopping in Chile (2013). At the Universidad Católica de Chile, De Simone coordinates the 'Consumption, Culture and Society Studies Academic Network' (RECCON).

Janina Gosseye is a senior research associate at ETH Zürich. Her research is situated at the nexus of architectural theory, urban planning and social and political history. Gosseye has edited and authored several books, including Shopping Towns Europe 1945-75: Commercial Collectivity and the Architecture of the Shopping Centre (2017, with Tom Avermaete). Her research has also been published in several leading journals, including the Journal of Architecture and the Journal of Urban History. In 2018, Gosseye was awarded a Graham Foundation Grant for her forthcoming book Speaking of Buildings (2019, with Naomi Stead and Deborah van der Plaat).

Rana Habibi received her PhD in architecture from the Katholieke Universiteit Leuven (KULeuven) in Belgium. She is a scholar of urban design, whose research is situated at the nexus of architectural theory, modernity, vernacular urbanism, and landscape architecture. Rana currently works as an urban designer and independent scholar in Brussels. She has authored several book chapters, including *The Routledge* Companion to Modernity, Space and Gender (2018, edited by Alexandra Staub) and Urban Change in Iran (2016, edited by F.F. Arefian & S.H.I. Moeini). Her research has also been published in several leading journals, including the *Journal of Cities*.

Nicholas Jewell is a practising architect and academic in London, whose research explores the architectural and socio-cultural relationships between consumption, infrastructure and large scale urban planning. His book Shopping Malls and Public Space in Modern China was published by Routledge in 2015. Jewell has lectured widely on the subject of shopping malls and contributed to a number of books and leading academic journals, including the ARENA Journal of Architectural Research and the Journal of Architecture.

Celeste Olalquiaga is a cultural historian whose work focuses on the contradictions and leftovers of modernity. Her books Megalopolis (1992) and The Artificial Kingdom (1998) have been translated into several languages. In 2013 Olalquiaga founded PROYECTO HELICOIDE, a project dedicated to El Helicoide de la Roca Tarpeya, in Caracas

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(Venezuela), which has resulted in several award-winning exhibitions and also the publication of *Downward Spiral*: *El Helicoide's Descent from Mall to Prison* (2018, with Lisa Blackmore). Olalquiaga has been awarded fellowships from the Guggenheim and Rockefeller Foundations, as well as The Clark Art Institute.

Cynthia Ratih Susilo is an independent researcher for the Habitus Platform Initiative, who obtained her PhD from the University of Leuven (Belgium). Susilo's research focuses on the production of public and collective spaces in Asian cities, the postcolonial urbanisms of Southeast Asian cities, land grabbing and housing issues in post-disaster conditions, and the rural-urban development of eastern Indonesian cities. She has authored several book chapters and journal publications on these topics, both in Indonesia and internationally.

Introduction

A *mall*eable type: acculturating the shopping centre

Janina Gosseye and Tom Avermaete

Carol ran away from home at seventeen and hitched across the country to California, then back again, and down the East Coast to Florida. [...] She went to malls for shelter from the storms, the heat and cold that batter the carless voyager; she accompanied friends she visited to their local malls for shopping and entertainment (people, she said, like to show off their new malls as points of local pride); or she simply wandered around in malls on her own when she was broke or blue or when she just felt like walking and watching the promenade of strangers while meditatively munching on an ice-cream cone.

William Severini Kowinski, The Malling of America (1985), 19-20

Peppered with personal impressions, experiences and memories, William Severini Kowinski's *The Malling of America* narrates the intricate entanglement of Americans' lives with the shopping centre. Not surprisingly, Kowinski authored this ficto-critical book in the early 1980s, which was a high time for the American shopping centre. By then, for many Americans, the shopping centre had become part and parcel of everyday life. It not only played a prominent role in country's physical, economic and social ecologies but, featured in American novels, music and films, ti was also deeply engrained in its cultural landscape.

The shopping centre started its advance through the United States in the mid-twentieth century. In 1956 Southdale shopping centre opened in Edina,

- 1 Steven Kurutz, 'An Ode to Shopping Malls', The New York Times, 26 July 2017, www. nytimes.com/2017/07/26/fashion/an-ode-to-shopping-malls.html?mwrsm=Email, accessed on 10 March 2018.
- 2 For instance: Richard Peck, Secrets of the Shopping Mall (New York: Delacorte Press, 1979).
- 3 According to William Severini Kowinski, Bruce Springsteen has a verse about mall shopping in one of his songs. Source: William Severini Kowinski, *The Malling of America: An Inside Look at the Great Consumer Paradise* (New York: William Morrow and Company, 1985), 21.
- 4 Examples include: 'The Blues Brothers' (1980), 'Fast Times at Ridgemont High' (1982) and 'True Stories' (1986); 'Phantom of the Mall' (1989).

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just outside of Minneapolis. Developed by Dayton Company and designed by Victor Gruen & Associates,⁵ Southdale perfected the regional shopping centre model that developers and their architects had been experimenting with for several years.⁶ Like its predecessors, Southdale was a low-lying island of stores surrounded by acres of open parking lots. However, contrary to its forerunners, it was fully enclosed and climate-controlled, making shopping more comfortable still, all year round.⁷

The seedling of Southdale's winning concept can be found in a 1943 article that architect Victor Gruen co-authored with his (then) wife Elsie Krummeck for *Architectural Forum*: 'What is wrong with the present neighbourhood shopping center', the pair asked, quickly offering up the response: 'Stores are lined up on both sides of the street in an otherwise quiet residential section. Shoppers have to cross the street. Parking space is inadequate [and] there is no protection during rainy weather.' Southdale addressed all these 'hazards' and its success prompted developers to follow its lead, rapidly making the climate-controlled, enclosed shopping centre the most prevalent type of commercial space in the country.

By 1965 well over 8,000 shopping centres were operational in the United States and accounted for 35 per cent of retail sales in the country. ¹⁰ By 1974 the number of shopping centres had nearly doubled (to 15,000), but their overall share of the nation's retail sales had only risen by 9 per cent. ¹¹ And yet, the number of shopping centres in the US continued to increase. Between 1956 and 2006, at least one new enclosed mall was built in the country every year. ¹² However, in 2007, for the very first time in fifty years no new enclosed mall opened in the US – a blot on the golden anniversary of America's love affair with the fully enclosed regional shopping centre. What's more, over the following two years, as a result of the global financial crisis, 400 of America's 2,000 largest malls closed. ¹³

- 5 M. Jeffrey Hardwick, Mall Maker: Victor Gruen, Architect of an American Dream (Philadelphia, PA: University of Pennsylvania Press, 2004).
- 6 Rem Koolhaas et al. pinpoint Northgate Shopping Mall in Seattle (US), which was designed by John Graham Jr. and opened in 1950, as the first regional shopping centre in the US. Chuihua Judy Chung, Jeffrey Inaba, Rem Koolhaas, Sze Tsung Leong, *Harvard Design School Guide to Shopping* (Koln: Taschen GmbH, 2001).
- 7 B. Frieden & L. Sagalyn, Dowtown Inc.: How America Rebuilds Cities (Cambridge, MA: MIT Press, 1989), 65.
- 8 Gruenbaum & Krummeck, 'Shopping Center', Architectural Forum (May 1943): 101.
- 9 Frieden & Sagalyn, Dowtown Inc.: How America Rebuilds Cities, 65.
- 10 Colin S. Jones, Regional Shopping Centres: Their Location, Planning and Design (London: Business Books Limited, 1969), 8.
- 11 Frieden & Sagalyn, Dowtown Inc.: How America Rebuilds Cities, 69.
- 12 Natasha Geiling, 'The Death and Rebirth of the American Mall', *Smithsonian*, 25 November 2014, www.smithsonianmag.com/arts-culture/death-and-rebirth-american-mall-180953444/, accessed on 26 May 2018.
- 13 Geiling, 'The Death and Rebirth of the American Mall'.

Critique

While the American shopping centre's economic reign began to crumble at the start of the new millennium, its reputation had already come under fire from the late twentieth century on. As neoliberalism tightened its stranglehold on society and private interests increasingly dominated public space, some writers took aim at the shopping centre. Shortly after Kowinski colourfully described the spreading 'mallaise' in The Malling of America, one of the symptoms of which he called 'Plastiphobia' – the fear of being enclosed in a cocoon of blandness¹⁴ - Professor of Geography Dennis Lord posited that the shopping centre concept had introduced 'a striking sameness' across the country in design terms. 15

In 1992 French anthropologist Marc Augé unambiguously labelled the shopping centre a 'non-place' in Non-Lieux: Introduction à une anthropologie de la surmodernité, positing that this building type is incapable of producing a singular identity, only similitude and solitude. ¹⁶ Apart from denouncing shopping centres' homogeneity, Augé's treatise also fuelled another strand of critique levelled against the shopping centre, which targeted its (assumed) incapacity to foster meaningful social relations. He wrote: 'As anthropological places create the organically social, so nonplaces create solitary contractuality.'17

In The Malling of America, Kowinski made a similar observation: 'Malls are great for eye/hand-on-credit-card coordination', he wrote, and continued:

The way it's done is with a combination of peacefulness and stimulation. The environment bathes you in sweet neutrality with soft light, candied music, and all the amenities that reassure and please without grabbing too much individual attention. At the same time, the stores and products dance for you with friendly smiles and colourful costumes. The sheer number of products and experiences you pay for and their apparent variety are in themselves factors that excite and focus.18

A few pages on Kowinski describes the effect that this environment of 'sweet neutrality' has on those who dwell in shopping centres – both employees

- 14 Kowinski, The Malling of America, 338–339.
- 15 J. Dennis Lord, 'The Malling of the American Landscape', in John A. Dawson & J. Dennis Lord (eds.), Shopping Centre Development: Policies and Prospects (London: Croom Helm, 1985), 209-225.
- 16 Marc Augé, Non-places: Introduction to an Anthropology of Supermodernity, translation (London: J. Howe, 1995), 93-94.
- 17 Augé, Non-places, 94.
- 18 Kowinski, The Malling of America, 340.

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and customers - whom Kowinski emphatically labelled 'Prisoners of the Mall':

Mall workers complain a lot about their customers, just as customers do about them, and it may be that the environment has something to do with the surliness of both sides. Shoppers who can't stand the banality of the mall's décor, and who are alienated by alarmingly chirpy or impersonally glazed clerks whose artificial patter is accompanied by apathetic ignorance of their inventory, might consider what it is like to work long hours bombarded by fluorescence and flummoxed by Muzak, and all the while inundated by a steady stream of zombie shoppers.¹⁹

Seven years after Kowinski painted this bleak picture of life (or the absence thereof) in the American shopping centre, urban theorist Mike Davis reaffirmed the type's proclivity for captivity, dubbing it a 'prison of consumerism'. ²⁰ At the same time, architectural historian Margaret Crawford also weighed in on the shopping centre debate, and presented an apocalyptic vision in which the shopping centre had taken over the world. Both Davis and Crawford's assertions were made in chapters that they contributed to Michael Sorkin's *Variations on a Theme Park: The New American City and the End of Public Space*, and thus implicated the shopping centre in the demise of American social life. ²¹

The few dissident voices who maintained that intellectuals wrote negatively about shopping centres and overlooked the important community function that they performed because 'they failed to understand suburbia and the people who liked living there'²², were quickly shouted down by an army of sceptics who suggested that claims that malls provided a place for community were fabricated by developers as an ideological cover for the mall's only real purpose: to turn a profit.²³

The West and the rest

The story sketched above is by now well known. In *Shopping*, *Place and Identity*, which was first published in 1998, Daniel Miller and others point out that between the mid-1970s and the mid-1990s an accepted natural

- 19 Kowinski, The Malling of America, 345-346.
- 20 Mike Davis, 'Fortress Los Angeles: The Militarization of Urban Space', in Michael Sorkin (ed.), Variations on a Theme Park: The New American City and the End of Public Space (New York: Hill & Wang, 1992), 154.
- 21 Margaret Crawford, 'The World Inside a Shopping Mall', in Sorkin, *Variations on a Theme Park*, 3–30.
- 22 Frieden & Sagalyn, Dowtown Inc.: How America Rebuilds Cities, 72-73.
- 23 Rodrigo Salcedo, 'When the Global Meets the Local at the Mall', *The American Behavioral Scientist* 46, 8 (April 2003): 1088.

history of consumption took shape, which describes an arc from the Parisian arcades and department stores to the American shopping mall.²⁴ Shared between Europe and the US, this history of twentieth century consumer spaces was thus firmly grounded in the western world, and for many years, decades even, shopping centre studies focused by and large on America.²⁵

And yet, already from the mid-twentieth century, the American-born shopping centre concept ventured into many countries beyond the US. Not only into Europe,²⁶ but also into other regions, such as Africa, the Far East, South America, the (former) Soviet Union ...²⁷ In fact, after it first emerged in the land of opportunity, the shopping centre rapidly found its way into many nations and places that already had particular retail types and consumer practices in place.²⁸ While these, along with the political, social, economic and planning contexts in which the shopping centre was introduced, likely affected its shape and form, the belief persists that the shopping centre negotiated these encounters without losing its prime characteristics. As urban scholar Rodrigo Salcedo wrote in 2003:

Despite their differences, scholars who have written about malls have treated them as if they are essentially the same: enclosed spaces characterized by comprehensive surveillance, security and social segregation ... Despite the fact that all the literature focuses on malls in the United States and Canada, their [shopping malls'] characteristics are treated as if they were universal. ... In their search for global influences,

- 24 Daniel Miller et al., Shopping, Place and Identity (London/New York: Routledge, 1998), 3. In 1984, Meredith Clausen authored one of the key pieces of scholarship on the history of the department store: Meredith Clausen, 'The Department Store: Development of the Type', Journal of Architectural Education 39, 1 (1984): 20–29.
- 25 See, for instance: Richard Longstreth, City Center to Regional Mall: Architecture, the Automobile, and Retailing in Los Angeles, 1920-1950 (Cambridge, MA: MIT Press, 1997); Richard Longstreth, The Drive-In, the Supermarket, and the Transformation of Commercial Space in Los Angeles, 1914-1941 (Cambridge, MA: MIT Press, 1999); David Smiley, Pedestrian Modern: Shopping and American Architecture, 1925-1956 (Minneapolis/London: University of Minnesota Press, 2013); Crawford, 'The World Inside a Shopping Mall'.
- 26 The introduction of the American-born shopping centre concept into Europe is documented in: Janina Gosseye and Tom Avermaete (eds.), Shopping Towns Europe 1945-1975: Commercial Collectivity and the Architecture of the Shopping Centre (London: Bloomsbury Academic, 2017).
- 27 Kowinski, The Malling of America, 23.
- 28 In their introduction to Retailing Environments in Developing Countries, the editors, for instance, state that 'the apparent chaos of the urban market-place in less-developed countries is more apparent than real ... Enough is known about the Indian bazaar or the sugs [sic.] of the Arab city, for examples, to show that, in spatial terms, the patterning of establishments is ordered by a mix of customary practices and market-based logic ...'. See: Ronan Paddison, Allan M. Findlay and John Dawson, 'Retailing in Less-Developed Countries: An Introduction', in Allan M. Findlay, Ronan Paddison and John A. Dawson (eds.), Retailing Environments in Developing Countries (London and New York: Routledge, 1990), 3.

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postmodern scholars have emphasized structural similarites of malls while deemphasizing locality and human agency.²⁹

The question then emerges: Is it correct to qualify the shopping centre as a global architectural type that immutably moved across national and cultural borders, or can geographically and temporally bound expression of negotiations between shopping centre developers (representatives of a global logic of capitalist accumulation) and local actors (such as architects, governments and citizens) be found? In short: Did Kowinski's 'mallaise' become a global epidemic, or were regional remedies concocted?

To respond to this question, this book presents a range of case studies from across the globe, from Latin America to Africa and the Middle East, and beyond: to Asia and Australia. These case studies cover several decades – from the mid-twentieth century to today – and, broadly speaking, follow two lines of enquiry. First, they investigate if formal and conceptual variations emerged as the enclosed 'dumbbell mall' ventured into regions with different political, economic, and planning backgrounds. Secondly, they examine if modern (Western) shopping centre practices were adapted (or perhaps persisted?) as the shopping centre encountered differing consumer cultures, customs and mores.

Adapting planning and form

An intermodal/urban model

Until very recently, one of the largest retail property groups worldwide was Westfield.³⁰ Originally founded in 1960 by Frank Lowy and John Saunders, two Hungarian immigrants to Australia, Westfield's success relied on the company's adaptation of the American-born shopping centre type. In the late 1950s, when the pair undertook the development of their first shopping centre in the Sydney suburb of Blacktown, they keenly followed American developments in available retail literature, and Saunders also travelled to the US to obtain knowledge of precedents first hand. And yet, Scott Colman argues in his chapter 'Westfield's architecture, from the Antipodes to London', the result was not a run-of-the-mill enclosed suburban shopping mall, but a new commercial type that while (initially) American in its architectural styling, was hybrid in its urban strategy. Westfield Plaza, Colman explains, like the company's subsequent shopping centres was 'neither an

²⁹ Salcedo, 'When the Global Meets the Local at the Mall', 1084.

³⁰ In June 2014 Westfield Group separated its Australian and New Zealand businesses from its international operations: Scentre Group now owns and operates the Australian and New Zealand Westfield shopping centre portfolio; and, until recently, Westfield Corporation owned and operated the American and European centre portfolio. On 12 December 2017 the corporation accepted a takeover offer from Unibail-Rodamco.