# LET'S PUNCH-IN

A Pilot Program that uses behavioural psychology to encourage people to segregate.



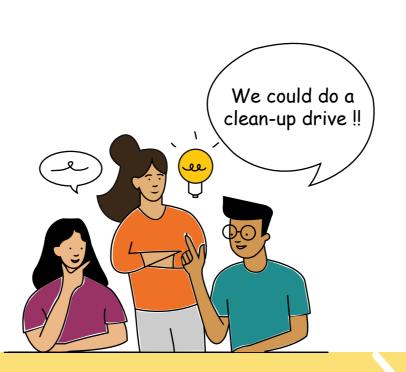
#### **IDENTIFY**

Identify a street with 20 houses where you want to spread the message of waste segregation



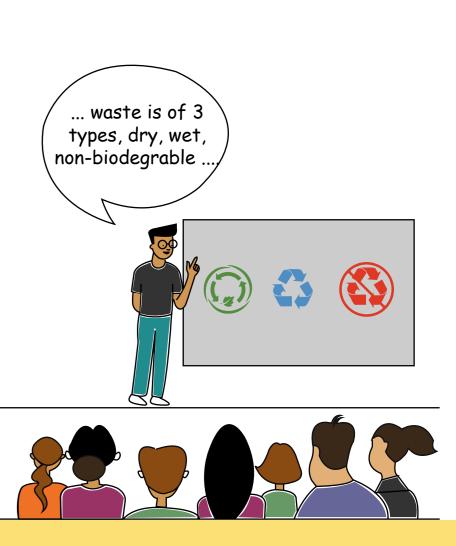
### **INTERVIEW**

Interview to 4 - 5 residents from different homes about their practical environmental problems



#### **BRAINSTORM**

"How can we solve this environmental problem with the resources we have?"



#### PRESENTATION DAY

Explain waste segregation to the residents living in those 20 houses

## **Extrinsic Incentives**

are physical or emotional rewards
that motivates a person to do an
activity because they see a benefit for
themselves



H.no. 1

#### THE ANNOUNCEMENT

"We are planning to do a Clean-Up drive in the street and we need your help. We need to collect atleast 30 dry waste bags in the coming month. We will come every 15 days for the pick up i.e. twice in the month. Please segregate your waste and we can clean the street together."



term goals. Providing short term immediate rewards for current action can motivate people to persist.

**Immediate Rewards** 



Punch

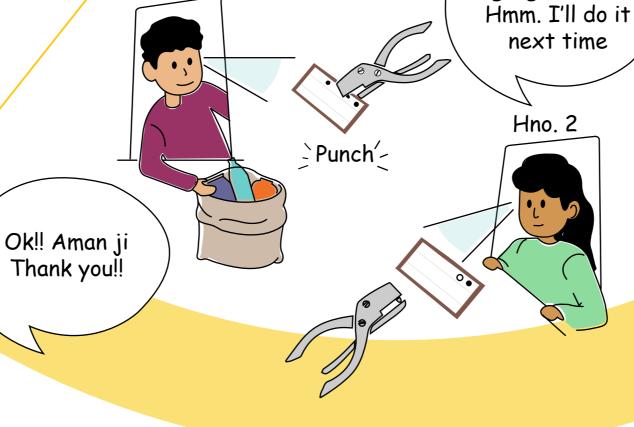
You are doing a really good job
Yogesh ji.
This bag is soo full

30 bags later.....

# Sir, we will do a street clean-up after we collect 30 bags

We did not

segregate



**PUNCH-IN** 

Oh!! Aman ji

segregated also.

## **Social Incentives**

can motivate new behaviour because people are easily influenced by others opinion and actions



